# Volume Licensing Programs Comparison Chart

# **Microsoft Volume Licensing**

Microsoft® Volume Licensing offers customized programs that are designed to meet the needs of your business. Tailored for different company size and purchasing preferences, these Volume Licensing programs provide simple, flexible, and affordable solutions that can help you manage your licenses with ease. Whether you have five or thousands of desktop PCs, Microsoft Volume Licensing has the right program for you.

To acquire the latest Microsoft technology at a significant cost savings through Microsoft Volume Licensing, contact your Microsoft Partner or local reseller.

To learn more about Microsoft Volume Licensing, visit www.microsoft.com/licensing.

# How to Use the Comparison Chart

The interactive comparison chart shows the benefits of each of the Volume Licensing programs to help you choose the right program for your organization's needs. To view the details of each benefit, place the mouse cursor over the check marks.

 $\mathbf{X}$  = Benefits available

# **Organization Profiles**

### **Open License**

Small organizations wanting an easy, onetime transaction process with the flexibility of acquiring licenses from a broad reseller channel; available for corporate, academic, government, charity, and healthcare organizations.

#### **Open Value**

Small to medium organizations that want to simplify license management, have more control over their IT investment, and better management of software costs; available for corporate, government, and healthcare organizations.

## **Academic Open License**

Small academic organizations wanting an easy, onetime transaction process with the flexibility of acquiring licenses from a broad reseller channel.

# Academic **Select License**

Medium to large academic organizations that have mixed software requirements, and prefer to acquire the latest Microsoft technology on a pay as you go basis.

# **Open Value Subscription**

Small to medium organizations that want to simplify license management, have more control over their IT investment. and better management of software costs and prefer to subscribe to, rather than acquire the latest Microsoft technology; available for corporate, government, and healthcare organizations.

#### **Campus Agreement**

Higher education institutions that want a simple and flexible subscription-based licensing agreement to help maximize their return on IT investment and meet academic needs.

# **Select License**

Medium to large organziations that have mixed software requirements, and prefer to acquire the latest Microsoft technology on a pay as you go basis; available for corporate, academic, government, and healthcare organizations.

#### **School Agreement**

Primary/secondary schools or districts that want a simple and flexible subscription-based licensing agreement to help maximize their return on IT investment and meet academic needs.

# **Enterprise Agreement**

Large organizations that want a cost-effective way to standardize their IT infrastructure and simplify license management; available for corporate, government, and healthcare organizations.

# **Services Provider License** Agreement

Available for many types of businesses and organizations, from Web hosters, infrastructure provider to consultants, Services Provider License Agreement (SPLA) enables your organization to license Microsoft<sup>®</sup> software products and to use these products to provide software services to your customers.



Microsoft

# **Enterprise Subscription** Agreement

Large organizations that want a costeffective way to standardize their IT infrastructure and simplify license management on a subsription basis; available for corporate, government, and healthcare organizations.

# **Independent Software Vendors Royalty Licensing** Program

Available for Independent Software Vendors (ISVs) that want a convenient way to integrate Microsoft software applications into software business applications, replicate the business solution, and distribute a fully licensed solution to end customers.

		Commercial, Government, and Healthcare Programs						Industries					
							Enterprise	Education				Partner	
Benefits		Open License	Open Value	Open Value Subscription	Select License	Enterprise Agreement	Subscription Agreement	Academic Open License	Academic Select License	Campus Agreement	School Agreement	SPLA	ISV
Minimum Number of Desktop PCs	Any				х				х	х	ж	X	ж
	5+	x	х	х				х					
	250+					Х	х						
Licensing Offerings	License	х			×			х	х			Х	ж
	License & Embedded Maintenance												х
	License & Software Assurance	x	x	x	x	x	x	x	x	x	x		
	Software Assurance	х	х	Х	x	х	х	х	Х				
	OEM	х			х			х	Х				
	FPP	х			x			х	х				
Pricing	Based on Product Pools				x				х				
	Based on Employees									x		х	
	Based on Desktop PCs	x	x	х		x	x				х	х	
	Based on License & Software Assurance	ж	x	X				ж					
	Based on Usage Rights											х	ж
Agreement Term	1 Year/-									х	х		
	2 Years	x						х					х
	3 Years		х	Х	x	х	х		х	х	х	х	
Payment Options	Up-front	x	х	Х			X	х					
	Monthly											Х	X
	Annually		х	Х	х	х			Х	х	х		
How to Buy	Direct					x	X					X	Х
	Indirect	х	х	Х	x	х	х	х	Х	х	х	Х	
Product Fulfillment	Acquired Separately	х						х				Х	X
	Provided		х	Х	x	x	Х		Х	Х	х		
Software Assurance	Option to Add	x			х			х	х				
	Included		х	Х		x	Х			Х	х		
Online Services	Offered		х	х	x	х	х		Х	х	х	х	

x = Benefits Available!

For software products available through Microsoft Volume Licensing programs click here