

Digital Transformation @work

Empowering
Together

Digital Transformation work

Empowering Together

Partner Panel Delivering Big Transformation in Small Business

Michael Frisby – Cobweb
Oliver Herzig – Sage
Harry Nicolaidis – Melbourne IT

Alvin Lim – Microsoft
Meinrad Lay – Microsoft

Microsoft

Digital Transformation is Real



Please welcome our panel partners



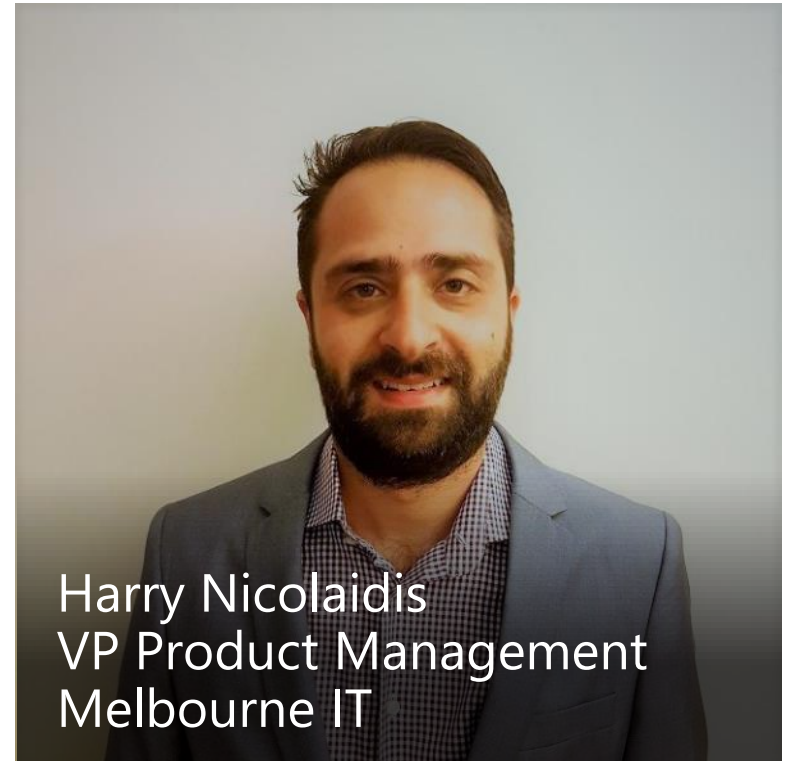
Michael Frisby
Managing Director
Cobweb

cobweb



Oliver Herzig
VP Product Marketing
Sage

sage



Harry Nicolaidis
VP Product Management
Melbourne IT


MELBOURNE IT GROUP

vuzion

cobweb

LIBERATING TECHNOLOGY

Introducing Cobweb and Vuzion

Delivering SMB Customer Value
through Cloud Services

Michael Frisby
Managing Director

March 2017

Sage: Enabling the transformation of SMB's

Microsoft Cloud Summit
Oliver Herzig, March 2017

Thriving business

Sage is the #1 global provider to small and mid-sized businesses of innovative and game-changing solutions for **integrated accounting, payroll, human capital management** and **payments**.

Global company
with over
13,000
employees

Revenue of
£1.4bn

Over
3m
customers

Operating in
23
countries

Over
100k
accountants

Over
43k
partners

Over
40 yrs
In business



Melbourne IT

Harry Nicolaidis, VP Product Management



Melbourne IT

Who We Are

Melbourne IT Group (ASX:MLB) is a publicly listed Australian company.

We have over 650 staff working from offices around Australia in Sydney, Melbourne, and Brisbane.

Our purpose

We fuel the success of our customers through the smart use of technology. We aspire to be Australia's most impactful digital technology partner.

Our businesses

We operate two businesses (Enterprise Services 'ES' and Small Medium Business 'SMB') that help businesses of all sizes compete more effectively online.

Panel and Q&A



Harry Nicolaidis – Melbourne IT

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Michael Frisby - Cobweb

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Thank you to our Panel Speakers!



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