

Work with Powerful Solutions

Microsoft Office 2010 is compatible with thousands of smart applications, which means better business results for both customers and partners.

One Solution Across PC and Cloud

When Office 2010 was launched, Utah-based software training company BrainStorm, Inc. spotted an opportunity to build an innovative solution. The company developed an accessible, applicable and consumable video tutorial solution called QuickHelp, which offers training directly from within Microsoft Office, through a web portal, or using Microsoft SharePoint.

"QuickHelp is not only accessible in the Ribbon, but also through SharePoint and the web. It offers ubiquitous access to that content, and users have the exact same experience whether they are working on their PCs, through the corporate portal or in the web browser."

Derek Adams
Vice President of Technology
BrainStorm, Inc.

Growing Bottom Line

Grid Logic is a small Minneapolis-based company that provides a breadth of customized Microsoft Office-based development solutions and budgeting/forecasting software to help SMBs grow.

"By using PowerPivot, we're going to be able to achieve the same result in a much lower amount of time. So for our customers with Office 2010, we'll be able to build their solutions at a lower cost and help us increase our volume as we can build on those successes."

Steve Hansen
President
Grid Logic

UNITED STATES

Bridging Gaps through Office Solutions

For more than 15 years, Campana & Schott has successfully provided management and technology consulting in the areas of project management and process optimization, mostly for large, multinational clients of all sectors. Campana & Schott helps companies evolve by increasing their efficiency with professional project management and business process automation.

"The potential for integrated processes between ERP and Microsoft Office have not been sufficiently exploited until now. SharePoint 2010 and Office 2010 will bridge the gap between these two worlds by enabling customers to efficiently build Office Business Applications. By doing so, organizations will get the best from each world."

Dr. Christophe Campana
Director
Campana & Schott

GERMANY

Doubling Revenue

Spanish Point Technologies, a Dublin-based company that provides custom-designed Microsoft Office solutions, targets small and medium enterprises with one of their key offerings - LookupPoint 2010. Revenues reached €1 million (US\$1.4 million) last financial year and the company is set to double that figure by banking on its flagship Microsoft Office solution.

"We've come from a business where about 30 percent of our revenues was driven off of our Microsoft Office practice. Going forward, we see at least 70 percent of our revenues coming from our Microsoft Office business. We see ourselves doubling our revenues based on the fact that we now have a solution that's embedded in and works with Microsoft Office 2010."

Donal Cullen
CEO
Spanish Point Technologies

IRELAND

Single-entry-point Interface for LOB Applications

Grupo Conectt is a leading IT services and consulting company in Brazil, specializing in corporate portals and knowledge-related applications. Grupo Conectt builds end-to-end solutions using collaboration concepts, KM consulting, and BI through highly qualified technology specialists to exceed the expectations of its clients.

"The Grupo Conectt SharePoint 2010 and Office 2010-based Business Intelligence solutions allow access to BI throughout the organization using a single-entry-point interface for all LOB applications. For our customers, This is the key differentiator."

Sergio Larentis, Jr.
CIO
Grupo Conectt

BRAZIL

Smooth Upgrading

Creation Technologies, a leading electronics manufacturing services provider wanted to improve how its executives collaborate. Co-authoring in Office 2010 gives them the solution for an improved document management workflow.

"The upgrade to Office 2010 has been easier than previous upgrades; less employee training, fewer help-desk calls, and less deployment time for IT."

Raegen Gibb
IT Operations Leader
Creation Technologies

CANADA

Painless Deployment

Trader Media Group evaluated Google Apps and Microsoft Office and determined that continuing its Microsoft investment by upgrading to Office 2010 made the most sense. Office 2010 provided the best functionality and manageability for the multimedia publishing company in a cost-effective way.

"[Our deployment of Office 2010] seemed very painless. Our employees really put the products through their paces, but we've had no implementation issues whatsoever, and we haven't had to downgrade any users back to the older version because of problems."

Chris Rees
Service Delivery Manager
Trader Media Group

UNITED KINGDOM

Integration with Open XML

Betty Ice's mixed IT environment consisted of different versions of Microsoft Office, causing integration problems and confusing users. By deploying Office 2010 across the company, the company enhanced interoperability, increased employee efficiency, and cut administration costs.

"The format based on XML brings important advantages regarding the integration of Office documents with different applications and platforms."

Dan Buliga
Head of IT Department
Betty Ice

ROMANIA

Solutions Developed using Open XML

Italian software company Diamante Spa spotted an untapped market among small businesses that were relying on antiquated methods of invoicing and billing their customers. The Microsoft Gold Certified Partner came up with an innovative Office solution.

"We considered other approaches to developing Fatturiamo.it, but Microsoft was supporting Open XML, a standard for file formats. We knew any solution we developed using Open XML would work on every new release of the Office system."

Enzo Dalla Pria
CEO and President
Diamante Spa

ITALY