

A number of initiatives are currently underway that positively impact Microsoft® Academic Volume Licensing customers and create opportunities for increased sales and customer satisfaction. This reference sheet provides a quick overview of these initiatives.

### Windows Vista™ Release

When Windows Vista releases, Campus and School Agreement customers with the *Desktop* SKU or the *Microsoft Windows Professional Upgrade* SKU will be licensed for Windows Vista Enterprise Edition.

- Windows Vista Enterprise is available only to customers with Software Assurance for their Windows Upgrade licenses
- Campus and School Agreement customers with Windows Upgrade get Microsoft Windows Vista Enterprise Edition

### Windows Vista Editions in Academic VL:

		Windows Vista Business	Windows Vista Enterprise	Windows Vista Ultimate*
Campus & School Agreement	Faculty		X	X
	Student			X
Academic Select License	Institution	X	X**	X**
	Student	X		
Academic Open License	Institution	X	X**	X**

\* Windows Vista Ultimate is offered only as retail media and does not use Volume License Keys (VLKs)

\*\* Requires Software Assurance

Note: Academic Edition FPP will be Windows Vista Home Premium

### Student and Work at Home (WAH) Use:

Windows Vista Ultimate will be offered for student and Work at Home use. This edition does not offer VLK support, but instead is activated using a unique PID, like retail versions. This makes it appropriate for distributing for student and WAH use.

### Software availability (English):

- MVLS and eOpen Download: November 2006
- Volume license media: December 2006 or January 2007

Note: A new type of product activation included in Windows Vista will be required for Volume License customers. For more details on Volume Activation, please refer to [www.microsoft.com/licensing/resources/vol/default.msp](http://www.microsoft.com/licensing/resources/vol/default.msp)

### 2007 Microsoft Office System Release

Campus and School Agreement customers with the *Desktop* SKU, *Desktop with Enterprise CAL* SKU, or *Microsoft Office*

*Professional* SKU will be licensed for Microsoft Office Enterprise 2007, which is a superset of Office Pro Plus 2007 that includes Microsoft Office OneNote® 2007 and Microsoft Office Groove 2007.

### Office 2007 Editions in Academic VL:

		Office Standard 2007	Office Pro Plus 2007	Office Enterprise 2007
Campus & School Agreement	Faculty			X
	Student			X
Academic Select License	Institution	X	X	X
	Student	X	X	X
Academic Open License	Institution	X	X	X

### Software availability (English):

- MVLS and eOpen Download: November 2006
- Volume license media: January 2007

### Microsoft Enterprise CAL Release

With the release of the October/November 2006 price list, in addition to the Core CAL Suite, Microsoft is offering the Enterprise CAL Suite. The Enterprise CAL Suite is a superset of the Core CAL Suite and is simply an extension of the Core CAL Suite concept and infrastructure. (Note: The *Campus/School Desktop with Enterprise CAL* SKU will be available on the November 2006 price list).

- Campus and School Agreement customers can “step-up” to Enterprise CAL at renewal by adding it to their coverage via the standalone *Enterprise CAL* SKU or the *Desktop with Enterprise CAL* SKU.
- Academic Select License customers Core CAL with active SA coverage can move to Enterprise CAL via the available SA Step-Up SKUs.

### Campus/School “Desktop” Offering Enhancements

Beginning with the November 2006 price list, the *Desktop* SKU offerings for the Campus and School Agreement programs are changing. Instead of offering just the *Campus Desktop* and *School Desktop*, each program will offer two desktop packages: The *Campus/School Desktop* will remain, and a new *Campus/School Desktop with Enterprise CAL* will be added.

The *Desktop* SKU includes Office Enterprise 2007, Windows Vista Enterprise, and Core CAL. The *Desktop with Enterprise CAL* SKU includes Enterprise CAL instead of Core CAL.

### Campus/School Desktop



### Campus/School Desktop w/ Enterprise CAL



- Customers can add the SKU at their next renewal (or now at full year price).
- The licensing model for the desktop packages does not change with the introduction of the *Desktop with Enterprise CAL* SKU. Institutions licensing a desktop package SKU are still required to choose a single SKU for all FTE/PCs.

### Improving Server Affordability, Accessibility, and Supportability

In addition to offering the Enterprise CAL, Microsoft is undergoing additional efforts to improve server licensing for education.

#### Affordability and Accessibility

One of the barriers to deploying server-based software solutions is the cost of server software licenses. To help address this, Microsoft is restructuring the pricing of several server products for education to make them more affordable.

In addition, Microsoft has made it easier for Microsoft Academic Volume Licensing customers to provide their external users with access to servers through the following license grants:

#### Parent/Guardian CAL Grant

School Agreement, Academic Open License, and Academic Select License customers who acquire CALs for students can provide server access to parents and guardians of licensed student users without purchasing separate Client Access Licenses (CALs).

#### External Connector Grant

Qualifying Campus Agreement or School Agreement customers may provide server access to external users with no-cost External Connector licenses.

See [www.microsoft.com/education/serveraccess.msp](http://www.microsoft.com/education/serveraccess.msp) for more information on these grants.

#### Supportability

Improving the supportability of server solutions for education involves improvements to the Academic Service Provider License Agreement (SPLA) and Academic ISV program to include more comprehensive product offerings and better pricing.

Product Components

