

*** MICROSOFT PROMOTION ***



Customer Cashback

+ Terms and Conditions Apply. Please refer to Promotion Terms & Conditions below.

Introduction:

Microsoft offers technology and solutions to help businesses grow, save money, remain flexible, and gain a competitive edge in a tough economy. With this customer Cashback offer, Microsoft is putting money back in the hands of its customers who have purchased the latest office solutions.

Product(s) included:	Office Professional Plus 2010 (Note: Office Standard is NOT included) Windows 7 Professional (with or without MDOP) Windows Small Business Server 2011 (Standard or Premium Add-On)
License Types included:	Open Business: License Only; License and Software Assurance; Software Assurance Open Value (New or Renewal) Open Value Subscription (New or Renewal) *Also applicable to platform skus Not included: Fully Packaged Product, OEM, EA, Select, Hosted

Promotion overview: From April 28, 2011 to June 30, 2011, any customer who purchases a minimum of 5 copies of any of the included products will be eligible to claim cash back from Microsoft based on the per unit amounts shown in the table below (see figure 1). (limited to 2 redemption claims per customer)

* Figure 1

Product	Cashback Amount (in NZD)	
	Open Business L Only, L&SA and SA (New or Renewal)	OV and OVS New or Renewal
Windows Small Business Server 2011 (Standard or Premium Add-On)	\$125.00	\$250.00
Office Professional Plus 2010	\$40.00	\$80.00
Windows 7 Professional	\$15.00	\$30.00

Indicative Illustration based on RRP

(This is merely an example and the relative savings will vary based on the particular pricing sku purchased.)

Open Value Subscription Illustration

Product	Annual Payment (RRP based on spread payments over 3 year contract)	Cashback Rebate	Cashback as % of Year 1 Payment	RRP in Year 1 minus Cashback paid
Office Pro Plus 2010	\$316.00	\$80.00	25%	\$236.00

Combine with the current 50% off OVS offer and save even more!

When the Cashback dollars are added to the already great savings on Office Pro Plus purchased using the current 50% off OVS discount*, the effective total discount in year 1 reaches 75%!

Product	1 st Year Payment (equals 50% off the RRP of \$316)	Cashback Rebate	Cashback as % of Year 1 Payment	RRP in Year 1 minus Cashback Paid	Effective Discount off Year 1 RRP using OVS promo AND Cashback offer
Office Pro Plus (with current 50% off year 1 offer)	\$158.00	\$80.00	51%	\$78.00	75%

*The OVS 50% off year 1 promotion for Office Pro Plus runs until the end of May

Using this offer together with the 50% off OVS offer pay only \$78 today to get all the benefits of Office Pro Plus with SA via this 'best way to buy' annuity agreement.

Active Dates:	28 April 2011 to 30 June 2011
Programs:	Open Value and Open Value Subscription; Open Business Not available on FPP or OEM purchases
Availability:	Commercial Customers Only Not available on Charity, Academic, or Government Pricing Regardless of your payment schedule, the rebate will be paid within 45 days after receiving the full and complete redemption form, as described in "Redemption Criteria and Process" below. For example, in the case of a spread-payment contract such as Open Value or Open Value Subscription, the cashback rebate is paid ONLY on the first annual billing but not on the subsequent 2 nd and 3 rd year payments.
Eligibility requirements:	May be a new or an existing Microsoft volume license customer. Must purchase a minimum of 5 licenses. This cashback promotion stands alone and may be used in conjunction with other price discounts offered by Microsoft during the promotional period. All other standard purchase requirements apply as per license type of choice. Cashback rebate is payable ONLY upon application via the redemption request form available at the following website: www.microsoft.co.nz/cashback Please order through your preferred Microsoft Reseller. Microsoft does not stipulate in any way how the cashback money may be used by the customer.
Redemption Criteria and Process	A maximum of two redemption requests (for a minimum of 5 licences each) per customer throughout the promotional period. 1. Customers who have made a purchase of the qualifying products during the applicable timeframe must submit a redemption request via the online request form available at the link above. 2. Redemption requests must be submitted no later than Friday, July 8 3. Upon receipt of the redemption request, Microsoft will validate qualifying purchase and issue a cheque payable to the customer no later than 45 days after date of receiving the full and complete redemption form.
Orders and pricing:	<ul style="list-style-type: none"> Customers: Please order through your preferred Microsoft Reseller Resellers: Please order through your preferred Microsoft Distributor

†Terms and Conditions:

- Microsoft reserves the right to cancel or extend this promotion at any time at its sole discretion, with fifteen days notice.
- Offer only applies to Microsoft Office Professional Plus 2010, Windows 7 Professional Upgrade, and to Windows Small Business Server 2011 Standard or Premium Add-On. Must be purchased through Open Licensing.
- The cashback amounts are expressed in New Zealand dollars and are an absolute amount, not a percentage off of the recommended retail price.
- Offer only available on purchases made through participating resellers.
- In the event of a return of product, Microsoft may require the repayment of any associated rebate paid.
- **Offer available from 28 April 2011 to 30 June 2011**
- **Offer only available in New Zealand**

Note: This information applies only in connection with the specified licensing programs (based on the standard commercial terms and price levels applicable to those programs). Savings indicated in the examples used in this document are based on recommended retail pricing. Actual pricing is at the discretion of resellers and percentage savings and/or total savings on any purchase may vary depending on the reseller's current terms. Please enquire with your reseller of choice for details.