

How to manage your customers' data as it grows

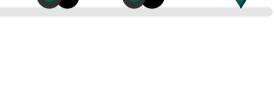


The draw of data is inescapable. And the more data your customers build up, the more uses they'll want (and be able) to find for it.



Sales

Speak to customers on their terms, and use data to know what they need and increase sales.



Service (

Exceed expectations with personalised experiences based on how customers like to shop.



Operations

See the data behind finance, manufacturing, and supply chain, and make the right decisions every time.



Attract the right people, and develop their skills based on how they work best.



Marketing

Connect sales to marketing, and get everyone working from the same data, for effective communications.

Imagine data like a planet. In the

fourth industrial revolution (4IR) as the data a company owns grows its pull gets stronger. It attracts new data, apps, and services.

This is what we call data gravity.

grand

