

Microsoft Services QuickStart

Microsoft Services QuickStart for Integration

Evaluate Today's businesses face a critical need for integration between their own enterprise applications and the business-to-business processes of their trading partners. Microsoft® offers comprehensive integration solutions for businesses that require a robust, protected infrastructure both within and beyond the corporate firewall. With this cost-effective set of servers and tools, organizations can seamlessly integrate their entire information infrastructure — from legacy applications to XML Web Services.

Microsoft Services QuickStart is a great way to determine if Microsoft technology solutions can help your organization meet its business goals. Microsoft Services QuickStart for Integration provides you with expert technical advice, delivered through a series of tightly focused strategy and technical sessions tailored to your specific business needs.

Overview

Corporate IT departments are increasingly shifting their focus from application development to application configuration and integration. This change is driven by the critical need to create tightly integrated business processes that help enable organizations to respond more quickly to customer demands, make more accurate business decisions, and reduce cycle times.

Microsoft provides a robust infrastructure and a complete set of tools for tying data, applications, and people together not only across an entire extended enterprise, but beyond company boundaries as well. Built on Microsoft's proven and tested family of enterprise servers, including Microsoft BizTalk® Server, Microsoft SQL Server™, and Microsoft Host Integration Server, a Microsoft solution helps enable organizations to build and automate tightly integrated business processes that span applications, departments, and organizational boundaries.

The result: tightly integrated business processes that deliver dramatic improvements in efficiency and greater responsiveness to new opportunities.

Seamless Access to Information: Employees and partners can easily access the information they need, and organizations gain a comprehensive view across crucial business operations.

A Foundation for Growth: At the forefront of the .NET revolution, a Microsoft-based integration solution positions companies to take advantage of a new generation of business opportunities.

Strategy Briefing

In the Strategy Briefing, we work with your business decision makers to examine your current IT environment, determine your technical needs and business objectives, and deliver a clear picture of how a Microsoft-based integration solution can help you reach your business goals. Topics covered include a needs analysis and technology overview. At the end

of the workshop, your team will have a clear understanding of the issues you will encounter, and you will make some initial planning decisions.

Architecture Design Session

During the Architecture Design Session, we deliver in-depth technical information on Microsoft integration solutions to your technical decision makers, and work together to determine how these new technologies will integrate into your existing IT environment and deliver on your business goals. The session includes presentations, demonstrations, and whiteboard discussions covering topics such as:

- Integration design specifications
- Integration solutions using Microsoft BizTalk Server 2004
- Integration solutions integrating Microsoft SQL Server data
- Transformation services and replication
- Integration considerations for administration, deployment, and tracking

Proof of Concept

The Proof of Concept Workshop is an in-depth engagement in which Microsoft and partner technical consultants work closely with key members of your technical staff to develop prototypes of your custom implementation of a Microsoft-based integration solution. Over the course of several days, our combined teams will work through the remaining issues and demonstrate how we can help enable you to meet your business objectives. This session can include detailed demonstrations, training sessions, and the development of a working prototype. Areas of focus include:

- Load balancing
- Clusters
- Databases

Products Covered:

- Microsoft BizTalk Server 2004
- Microsoft Host Integration Server 2000
- Microsoft SQL Server 2000
- Microsoft Windows® 2003 Advanced Server

Consulting Team

QuickStart consulting offerings are delivered by Microsoft Services consultants working together with our Microsoft Certified Partners. This gives you Microsoft best practices combined with a third-party perspective.

Next Steps

Microsoft Services QuickStart for Integration is the first step in a complete path to implementation. The total customer solution roadmap consists of five phases. Microsoft Services consultants and Microsoft Certified Partners are ready to help you at every stage.

We can offer custom-tailored consulting engagements for the complete deployment of an integration solution and provide you with a winning combination of technical capability and project management expertise.

Customer Solution Roadmap



Evaluate Determine if the technology solution will meet your business objectives. Learn about the core features of the solution as they apply to your business requirements. This phase may include hands-on work to address areas of particular technical concern.

Plan Develop the high-level architectural plan, identify risks, and build the project plan. Choose from fixed-duration consulting packages or custom consulting services that quickly deliver an initial architecture design and identify risks for full deployment.

Build Explore methods for mitigating risks identified during the planning phase, develop a detailed design document, complete development, and conduct lab testing. Then create installation, operations, training, deployment, and communications plans. Conclude with a pilot implementation.

Deploy Help ensure efficient, low-risk deployment of the technology solution. Once the build phase is complete, the solution is ready for rapid implementation. Custom services are available to help your company execute the deployment.

Operate Establish the right operational procedures and support. A complete operations and support plan is critical for the successful deployment of any enterprise solution. Microsoft offers services designed to deliver operational best practices customized for your environment.

For More Information

For more information about consulting offerings and support available from Microsoft Services, visit www.microsoft.com/microsoftservices or call **1-800-MICROSOFT** and reference the designated code "MSST" (US Only). For assistance outside the U.S., please contact your local Microsoft office. A list of local offices can be found at www.microsoft.com/worldwide.