

SAM Infrastructure Optimization engagement

The majority of organizations today are undergoing a digital transformation involving the intelligent Cloud. At the same time, many companies continue to maintain an on-premises presence. To get the most of your on-premises infrastructure and lay the groundwork for digital technology requires devising a clear strategy.

SAM Infrastructure Optimization engagement

A Software Asset Management (SAM) Infrastructure Optimization engagement helps you select and prioritize your current server workloads and applications to transition to the Cloud while providing insights on the business, costs, and technology benefits. Data analysis also provides recommendations on how to optimize SAM policies and procedures to simplify your digital transformation strategy and implementation.

SAM Infrastructure Optimization engagement benefits

- Helps you better manage usage and consumption
- Gives insight into cost benefits of Cloud migration and cost of ownership
- Reduces costs through improved operational efficiencies
- Helps you prioritize moving workloads to the Cloud
- Evaluates your overall infrastructure in relation to your on-premises and Cloud strategy



90 percent of businesses have a digital transformation initiative to replace physical infrastructure or manual processes.¹

What to expect from a SAM engagement

Every SAM engagement focuses on four phases:



PLANNING

Identify your needs & goals

Gather information on licensing, IT landscape & business organization

Discuss project and arrange access & resources



DATA COLLECTION

Take inventory of hardware, software, and licenses using tools, questionnaires, and stakeholder interviews

Gather information on process & procedures



DATA ANALYSIS

Review & validate all collected data

Compare deployed assets with current utilization

Map to an optimized environment based on your goals



FINAL RECOMMENDATIONS

Discuss final recommendations and engage in data-driven discussions to ensure your business needs & goals are met

Next steps

Contact your Microsoft SAM Service Partner for more information.

