

SAM Baseline Review engagement

We're moving from a Cloud-first, mobile-first world to one rooted in the intelligent Cloud and intelligent edge. This transformative change is having a big impact on organizations of all sizes, bringing more digital technology into businesses in more ways than ever before.

SAM Baseline Review engagement

A Software Asset Management (SAM) Baseline Review engagement prepares you for digital transformation by giving you a complete view of your current Microsoft product deployment and licenses, helping you improve internal processes to lower costs, reduce risk, and improve end user productivity. Key insights show you how to optimize your software investments and plan a roadmap for migrating workloads and services to the Cloud.

SAM Baseline Review engagement benefits

- Control business and legal risks related to improper software deployment
- Optimize hardware and software investments based on accurate and detailed inventory and user data
- Align IT with organizational goals
- Create ongoing processes for monitoring and provisioning current and future assets
- Highlight migration and consolidation opportunities



90% of organizations need to update their current operations to support new organizational strategies.³

What to expect from a SAM engagement

Every SAM engagement focuses on four phases:



PLANNING

Identify your needs & goals

Gather information on licensing, IT landscape & business organization

Discuss project and arrange access & resources



DATA COLLECTION

Take inventory of hardware, software, and licenses using tools, questionnaires, and stakeholder interviews

Gather information on process & procedures



DATA ANALYSIS

Review & validate all collected data

Compare deployed assets with current utilization

Map to an optimized environment based on your goals



FINAL RECOMMENDATIONS

Discuss final recommendations and engage in data-driven discussions to ensure your business needs & goals are met

Next steps

Contact your Microsoft partner for more information.