

Microsoft Solutions Summit 2009 (04 June 09)

Partner: arvato systems Thailand

Customers: - N.C.R. Rubber Industry
- Skulthai United



arvato systems : Bertelsmann Group

- Globally active media and entertainment company
- €17,9 billion in turnover
- Over 88,500 employees in 63 countries
- Six divisions with over 400 profit centers



arvato systems Group

- Headquarters in Europe, North America and Asia (Malaysia, Singapore, Thailand & China)
- € 200 million in turnover
- About 1,500 employees
- Over 30 years of experience in providing IT services
- Strategic partnership with
 - Microsoft

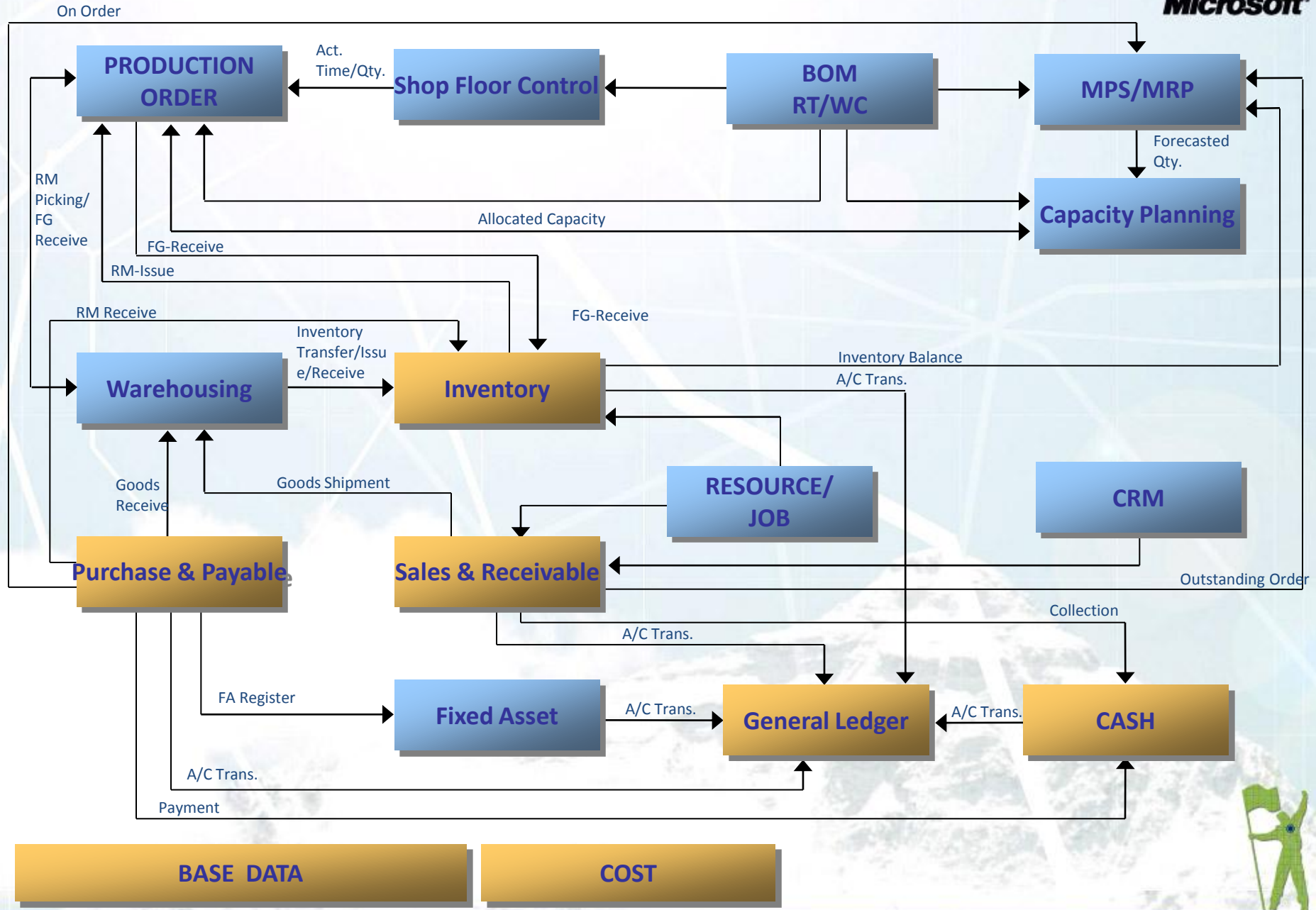


A Strong Partner : Microsoft

- Microsoft Competencies
 - ERP Systems Microsoft Dynamics AX, NAV
 - Consultancy / Implementation / Sale of Licences
 - Own Modules as Add-Ons (Modular System)
 - Strong Presence in Asia
 - Microsoft Dynamics CRM 4.0
 - .Net Development
 - Information Worker / Exchange
 - BizTalk
 - SharePoint
 - SQL-Server 2008
- Microsoft Certified Gold Partner

Microsoft
GOLD CERTIFIED
Partner





Customer References : Microsoft Dynamics™ AX

Logo	Company	Solutions
	Malaplast Co., Ltd. Manufacturing - Thermo plastic, melamine, mould, packaging	Microsoft Dynamics™ AX 3.0 - MBL
	Asahi Glass Precision Technology Co., Ltd. Manufacturing - Hard disk Components	Microsoft Dynamics™ AX 4.0 - MBL
	General Starch Limited Manufacturing of modified starch	Microsoft Dynamics™ AX 4.0 - MBL
	NCR Rubber Industry Co.,Ltd. Manufacturing in all kinds of hose especially rubber	Microsoft Dynamics™ AX 4.0 - MBL
	I.S.A. Value Co.,Ltd. Manufacturing of Tuna Can & Seafood product	Microsoft Dynamics™ AX 4.0 - MBL
	DZ Card Group Printing house specializing in computer forms & security products.	Microsoft Dynamics™ AX 4.0 - AM
	AGC Micro Glass (Thailand) Co.,Ltd. Manufacturing of Flat Glass, Automotive Glass, Display Glass	Microsoft Dynamics™ AX 4.0 – AM








Customer References : Microsoft Dynamics™ AX

Logo	Company	Solutions
	<p>TOA-Chugoku Paints Co., Ltd. Manufacturing of Marine Paints, Heavy duty coatings, etc.</p>	<p>Microsoft Dynamics™ AX 4.0 - AM</p>
	<p>United Foods Public Co.,Ltd. Manufacturing of snack</p>	<p>Microsoft Dynamics™ AX 4.0 - AM</p>
	<p>Sony Electrics Asia Pacific Manufacturing of audio, video, game, communications, key device and information technology products</p>	<p>Microsoft Dynamics™ AX 4.0 - AM</p>
	<p>Canon Marketing Singapore Regional office for the marketing, sales and service support for the Canon office automation & accessories.</p>	<p>Microsoft Dynamics™ AX 4.0 - AM</p>
	<p>INVE (Thailand) Ltd. Manufacturing of AGRI and Aquaculture</p>	<p>Microsoft Dynamics™ AX 4.0 - AM</p>
	<p>Vandapac Co.,Ltd. Manufacturing of Plastic Container & Automotive Accessories</p>	<p>Microsoft Dynamics™ AX 2009 - AM</p>
	<p>Nichada Properties Co.,Ltd. Property Development : Bangkok's first planned international residential community</p>	<p>Microsoft Dynamics™ AX 2009 – AM</p>

Customer References : Microsoft Dynamics™ NAV

Logo	Company	Solutions
	Evolution Capital Pcl (Siam 2 You Pcl) Mobile Content Services Provider	Microsoft Dynamics™ NAV 4.0 – MBL
	Teo Hong Silom Co., Ltd. Trading and Construction	Microsoft Dynamics™ NAV
	Rich Asia Steel Pcl. The country's leading steel pipeline manufacturer & distributor	Microsoft Dynamics™ NAV 4.0 – MBL
	Skulthai Co.,Ltd. The importer & distributor of household decorative & security products	Microsoft Dynamics™ NAV 4.0 – MBL
	Burda (Thailand) Co., Ltd. Provide 6 Magazines in Thailand	Microsoft Dynamics™ NAV 4.0 – MBL
	American Taiwan Biopharm Co.,Ltd. Pharmaceutical Trading Firm	Microsoft Dynamics™ NAV 4.0 – BE
	Obrist Thailand Co.,Ltd. Manufacturing of plastic closures	Microsoft Dynamics™ NAV 4.0 – AM

Customer References : Microsoft Dynamics™ NAV

Logo	Company	Solutions
	<p>Linde Gas Worldwide suppliers of gases</p>	<p>Microsoft Dynamics™ NAV 4.0</p>
	<p>The Royal Bangkok Sports Club Sport Club</p>	<p>Microsoft Dynamics™ NAV 4.0 - AM</p>
<p>Kiatphaisand Home Center</p>	<p>Kiatphaisand Home Center Co.,Ltd. Wholesale of construction materials</p>	<p>Microsoft Dynamics™ NAV 4.0 - AM</p>
	<p>PCL Holding Co.,Ltd. Distributor of Instrument laboratory</p>	<p>Microsoft Dynamics™ NAV 4.0 - BE</p>
	<p>Kimberly-Clark Co.,Ltd. The number one tissue manufacturer in the world</p>	<p>Microsoft Dynamics™ NAV 5.0 - BE</p>
	<p>Thai Summit Group Manufacturing of Automotive parts</p>	<p>Microsoft Dynamics™ NAV 5.0 - BE</p>

Skulthai Company Limited

- Established since 1946
- Six decades of connecting our customers to the world of quality
- A leading supplier in Architectural Hardware and Security Solutions
- Professional in Sports and Seating Stadium business



Two locations:



BANGKOK OFFICE
(Pinklao Road)



PHUKET OFFICE
(Bypass Road, near Tesco Lotus)

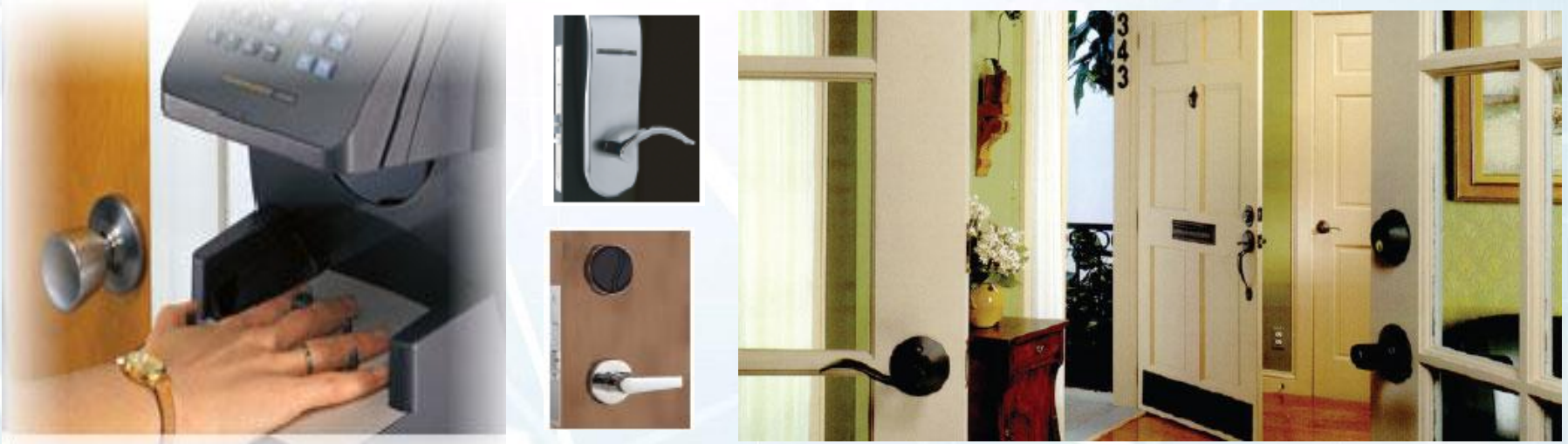


Skulthai Corporate Vision

Ignite and Inspire the market through
delivering only the specialty product solutions



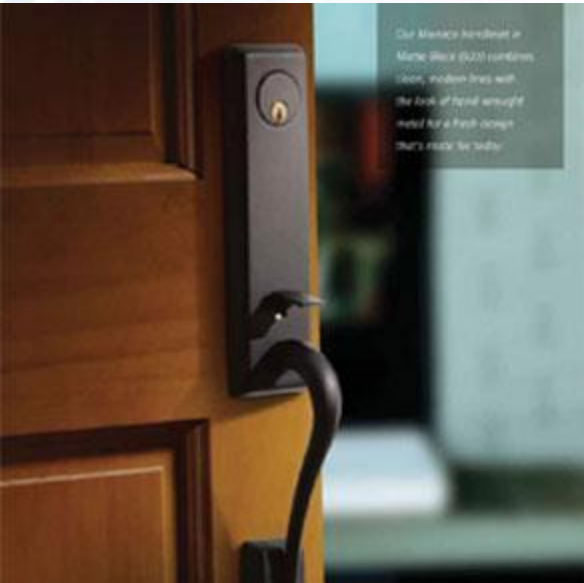
Security & Safety Solutions



- Architectural hardware
- Masterkey / Keying system
- Fire-rated steel door
- Access control system
- Electronic hotel locking system



Architectural Hardware



...for exit hardware.

Hospitals, schools and food service facilities experience high traffic every day, even in areas that aren't open to the public. Von Dupin can help you combat bacteria on panic and exit hardware with an antimicrobial coating that provides lasting protection.



KABA LODGING SYSTEMS

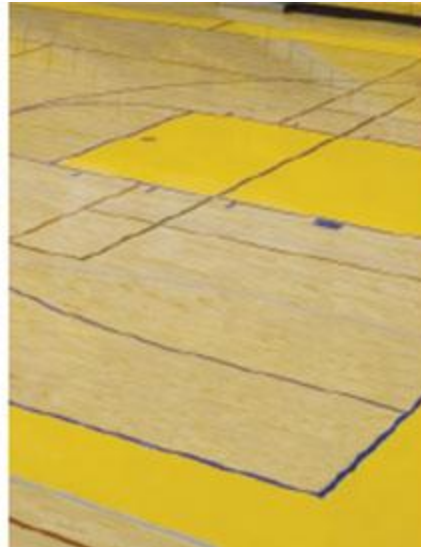
For Hotels / Resorts / Serviced Apartment



Stand-alone Key Card : Magnetic & RFID system

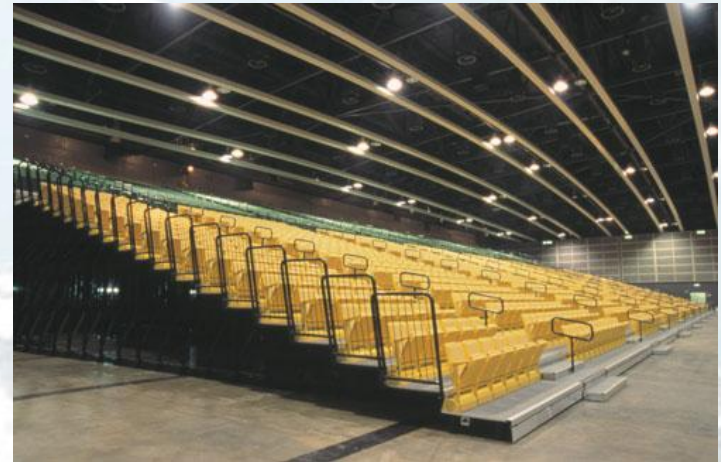
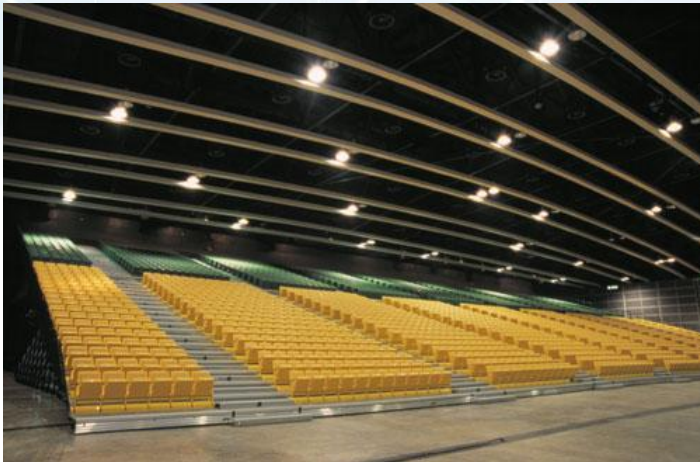
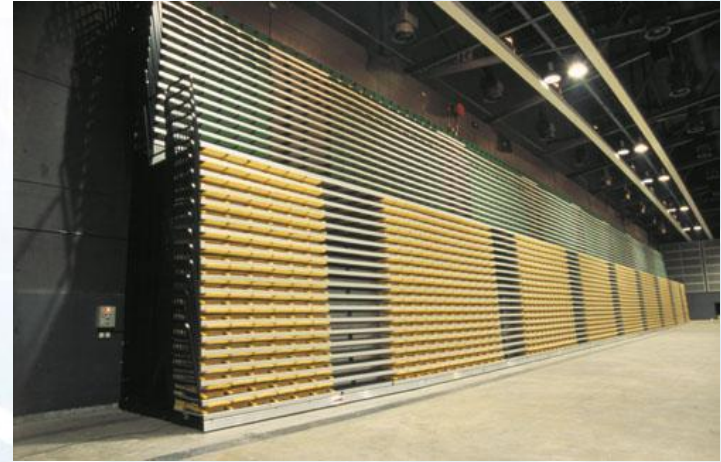


Stadium Seating & Sport Solutions



- Telescopic seating
- Auditorium seating
- Sport flooring
- Artificial turf
- Stage & riser

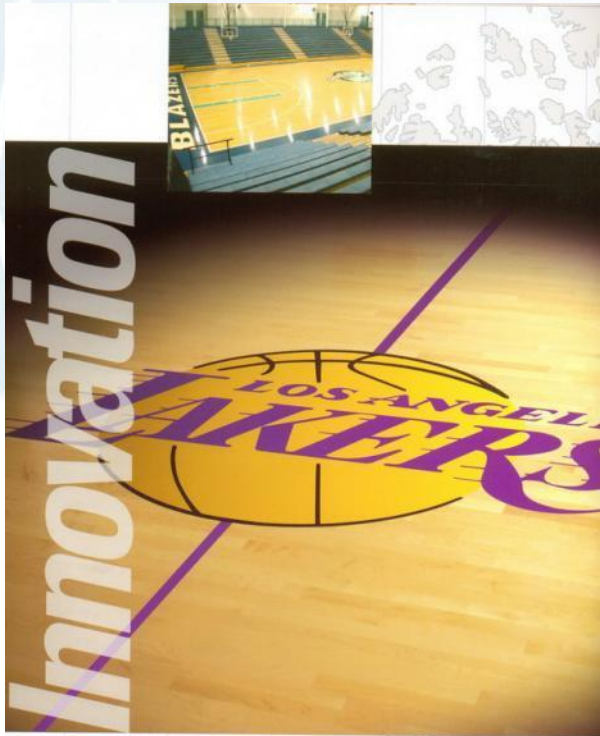




30 Rows Telescopic the only one in industry
proven Performance and Safety



Sport Flooring



MiniGreen
by  **SKULTHAI**
UNITED

Artificial Turf



25 11 2005

Staging Equipments and Risers

The Adjustable Height Stair Unit can be easily modified to fit stages that are adjustable in height.



STAGING
Stage with Adjustable Height Stair Unit

SC90 Platform with Leg Support, Bracing, and Leg Clamps



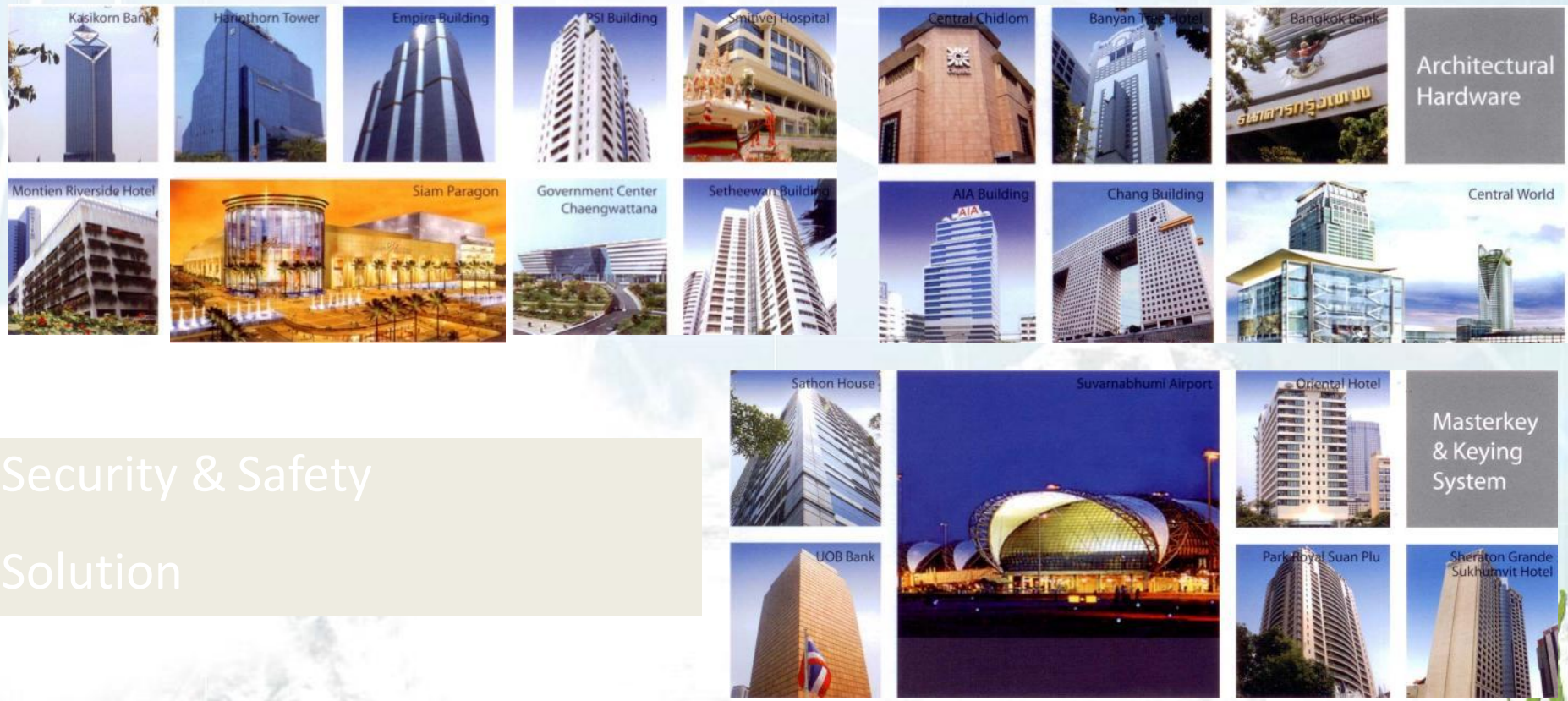
SC90 Platform with Leg Support, Bracing, and Leg Clamps



SC90 Underside Built-in Leg Storage

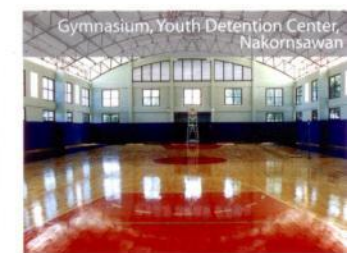
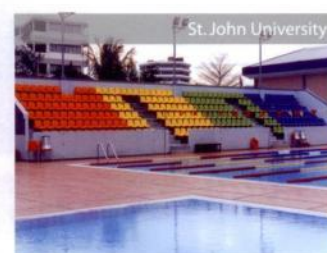
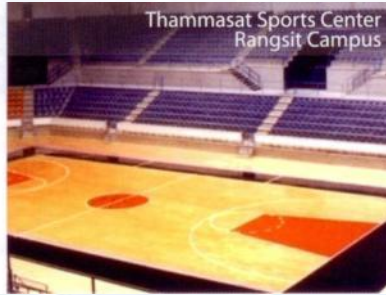


Job References



Security & Safety
Solution

Job References



Sport & Entertainment
Solution

Welcome to...



N.C.R. Rubber Industry Co., Ltd.



Milestones

1960 Established pioneering company in the name of "*Nam Charoen Bangkok pl.*"

1977 First export shipment to Australia and Germany

1980 Established "*N.C.R. Rubber Industry Co., Ltd.*", with

1990 Invested in new continuous production line/techno

Started recruiting professional management team

1999 ISO 9001:2000 Quality system certified by SGS/UK

2000 Awarded Thailand's Brand Certification by Ministry

2004 Established New Plant in Rayong (120,000 sqm)

Selected as 1 of 58 prominent enterprises by The Bangkok Post



Bangkok Post

2005 Awarded 5S Silver Award from Thai-Japanese Technology Promotion Association

Awarded Quality Control Certificate from Thai Honda Manufacturing



2006 Started TPM Project (Total Productive Management)

2008 Started ERP – AX4

2009 Started TQA (Malcolm Baldrige – Thailand Quality Award Quality System)

2010 NCR's 50th Anniversary



NCR Group of Companies

&

Types of Business



MANUFACTURER



N.C.R. Rubber Industry
(NCR)

DISTRIBUTOR



Wattanasuk International
(WSI)

RETAILER



N.C.R. Rubber Industry (NCR)
Branch 1 – Branch 2



Bridgestone NCR
(BSNCR)



NCR-TRB Industry
(NTI)

EXPORTER

บริษัท เอ็น.ซี.อาร์.รับเบอร์อินดัสทรี จำกัด
NCR 司公限有發南



N.C.R. Rubber Industry (NCR)
Bangkok Headquarter

We export to over 50 countries across 5 continents.



We export to over 50 countries across 5 continents.



Our Products

&

Our Customers



1. Rubber Hose



Tank Lorry Hose

Aircraft refueling hose Air conditioning hose



2. Moulded Rubber Parts



4. Sliced Rubber Products 3. Rubber Profile





MISSION

“To supply quality rubber products and services to the Thai and Global community, with emphasis on safety aspects.”

VALUES : NCR TEAM

N

New approach..be innovative

คิดใหม่ ทำใหม่..ริเริ่มสร้างสรรค์สิ่งใหม่ๆ

C

Clear communication

..with focus on our customers

สื่อสารอย่างชัดเจน..โดยเน้นการให้บริการลูกค้า

R

Reliability

เชื่อถือได้

T

Trust..transparent and respect

ไว้วางใจ..โปร่งใส เคารพซึ่งกันและกัน

E

Empathy

เอาใจเขา มาใส่ใจเรา

A

Accountability

ร่วมรับผิดชอบ

M

Mutual benefits

ประสานประโยชน์



LOOKING AHEAD

VISION 2014

“We shall be the leader in manufacturing and sales of industrial rubber hose in ASIA by continually developing our products, manufacturing technology, marketing and human resources in order to deliver quality products and services, and total satisfaction to our customers.”

TOOLS

- ✓ TPM
- ✓ ERP (AX4)
- ✓ TQA

Thank you for Your Attention

For further information, please contact:

N.C.R. Rubber Industry Co., Ltd.

69, 71-73 Bamrungrat Road, Sampanthawong, Bangkok 10100 Thailand

Tel. **02-225-7656-7,** **02-622-6992-6**

Fax. **02-224-0707,** **02-224-8454**

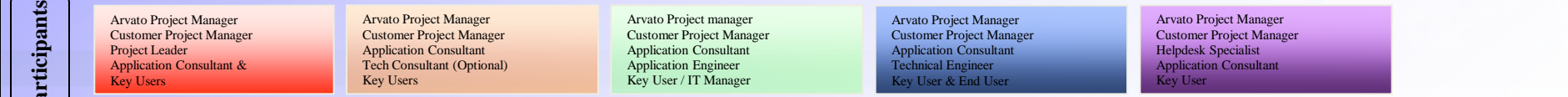
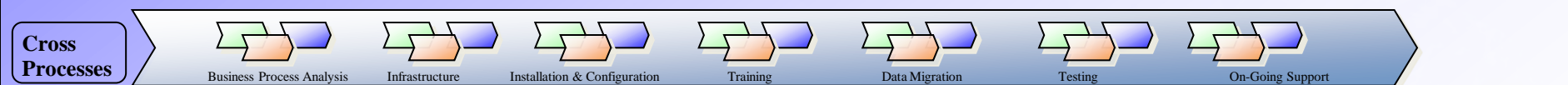
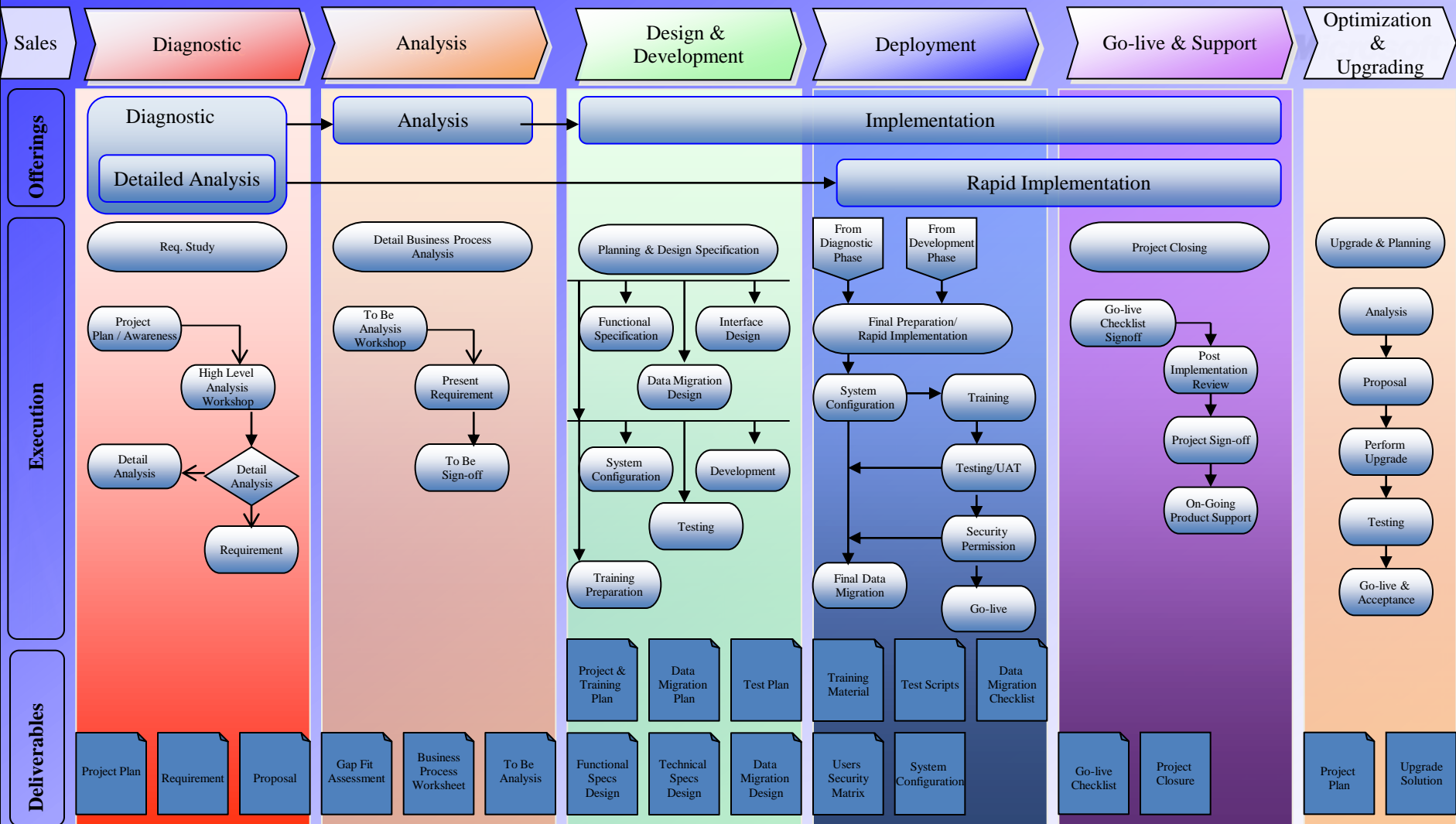
Email: salesadmin@ncr-rubber.com

www.ncr-rubber.com



arvato Methodology For ERP Project





....**THANK YOU FOR YOUR
ATTENTION....**

**IF YOU NEED MORE INFORMATION, VISIT AT OUR
BOOTH G05**

