LATAM Solution Catalog

March 2014

Microsoft

INTRODUCTION

Reimagining the enterprise with Microsoft

Digitization is changing how we do business -and will continue through 2020-, according to Gartner. Many companies are looking for the smoothest path to reimagining their business models, processes, and teams in this digital world. While many understand that there are technological forces enabling change, they may not know how to harness the forces to implement a solution that will fit a company of their size, industry, geography or maturity level.

Microsoft has the ability to help companies apply complex, theoretical concepts -like social, mobile, big data, and cloud- to their own business.

We do this by empowering people through familiar and fluid device experiences, wherever they want to work. We accelerate business agility with comprehensive and connected technologies, providing the building blocks for the right solution for each of our customers. And we advance the new way of work with global excellence in IT management and security. Microsoft's transformation will build on all of these capabilities to help customers implent high-value activities in their companies today and in the future. Through these high-value activities, our customers will stay ahead of the competition in this digital world.

SOLUTION STRATEGY

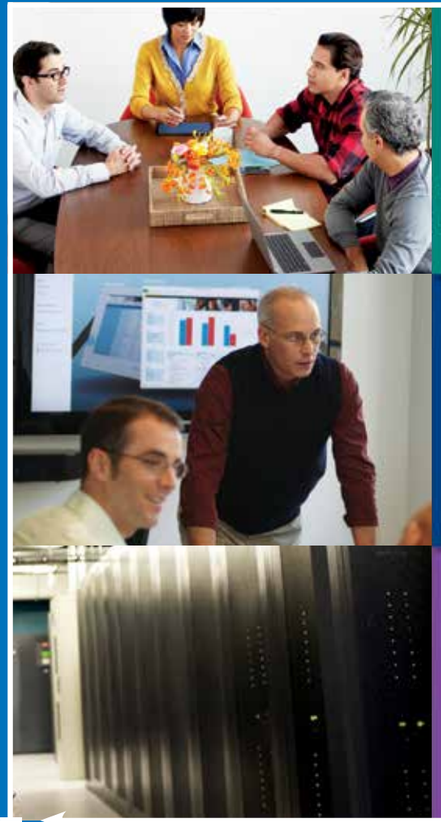
Our vision for solutions

Our mission is to empower people and businesses to unlock their potential and create rewarding customer experiences by uniting their technology, their people and the way they want to work.

Microsoft's approach to enabling companies to transform into Dynamic Businesses is grounded in our passion for the individual and what they can do.

Our business solutions are built on 3 distinct differentiators:

- People Focused
- Comprehensive
- Enterprise Grade



People-focused

Business Solutions

Comprehensive

Applications and Services
- Forward Looking Dynamic Business
- Productivity Future Vision
- Cloud and Enterprise

Enterprise-Grade

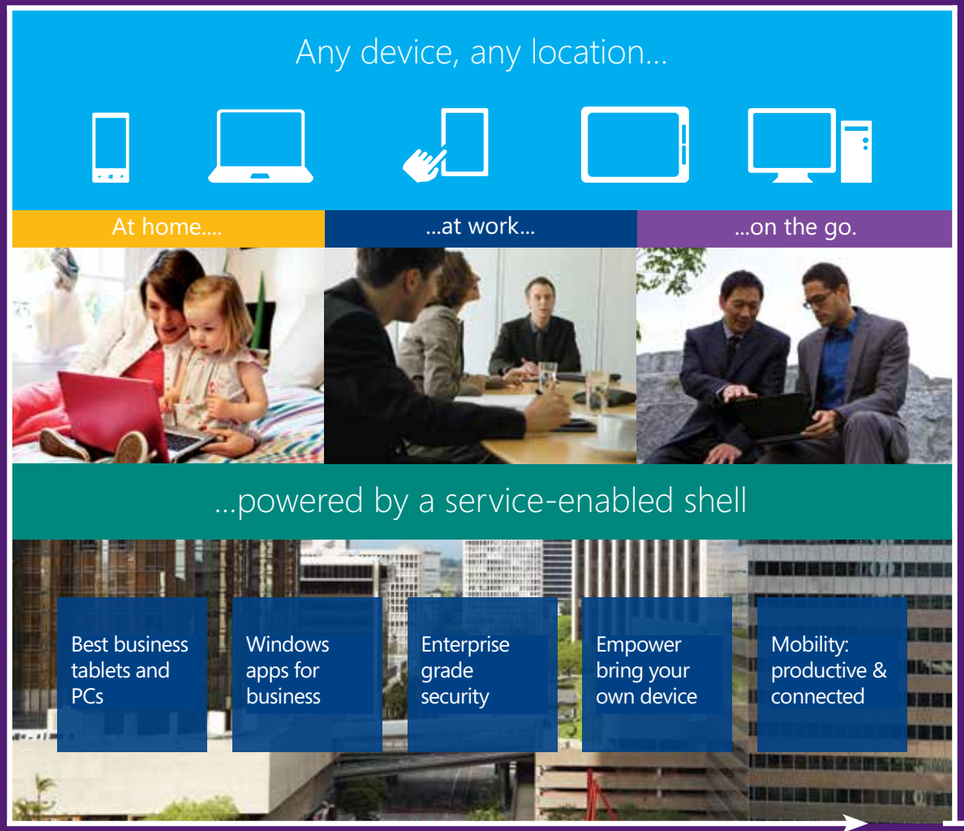
Cloud and Enterprise

DEVICE STRATEGY

Our vision for devices

With Windows we deliver experiences and devices that people love and demand along with enterprise grade solutions by:

- Offering great experiences on the Best Business Tablets and PCs in all form factors.
- Extending the availability of a broad set of Windows Apps for Businesses into our latest technology.
- Delivering Mobility for the Enterprise helping people stay productive, while in the office, at a branch office, or anywhere in between.
- Responding to the new landscape with Enterprise Grade Security to ensure companies have advanced tools to protect their sensitive information.



TOP LATAM SOLUTIONS

1. Customer Analytics
2. Optimized Social Workplace
3. Hybrid Cloud Storage
4. SQL Server Testing Infrastructure on Windows Azure
5. SQL Server Disaster Recovery and/or Backup on Windows Azure
6. SharePoint Test/ Development Infrastructure on Windows Azure
7. Mobile Workforce
8. City Dashboard
9. Datacenter Modernization
10. Customer Care Accelerator (CCA)

1 Customer Analytics

BACKGROUND

BDMs face an overwhelming amount of customer data.
85 percent of business users state that the inability to analyze data in real-time is the #1 challenge to delivering greater insights.
BDMs need to gain timely insights into customer behavior, services, and marketing so they can take action.
Need fast, cost-effective analysis that everyone can use on their own.
Microsoft can help solve this problem with a solution customized to fit our client's needs.

PAIN POINT

Faster customer insights for everyone. Accelerate time to market with real-time information. Empower self-service across the organization with powerful, familiar tools. Enable easy access to all kinds of data-regardless of format or location. Rapidly transform data into insight, optimizing business outcomes.

SOLUTION DESPCRIPTION

Empowers BDMs to quickly transform diverse customer data into significant business value with self-service analysis to:

- Build more profitable customer relationships and increase wallet share.
- Understand and improve brand perception, customer satisfaction, and sentiment.
- Maximize customer retention and satisfaction.

SCENARIO

Understand customer behavior. Utilize online and on-prem customer data for better marketing decision-making and effectiveness.
Improve customer experience by understanding customer pain points and tailoring customer service.

INDUSTRY

Banking & Capital Markets, Insurance, Health, Hospitality & Travel, Retail & Consumer Goods.

MEGA TREND

Big Data

AUDIENCE

CMO
VP Sales
CFO

2 **Optimized** Social Workplace

BACKGROUND

The communication landscape is changing dramatically. Social networking has now surpassed email and portals. With this changing communication landscape comes a change in the way people want to work. Enterprises need a private, secure social network for their employees to collaborate and share:

- Across departments, levels, geographies and business applications.
- Enabling them to make transformative changes quickly.

Sales, HR and IT organizations are at the forefront of this trend, seeking solutions to deliver these capabilities. Microsoft's acquisition of Yammer and our ongoing investments in cloud-based collaboration position us as the recognized leader in this space, besting offerings from Google, Salesforce, or Jive.

PAIN POINT

Communication, Employee Engagement, Employee Productivity, Information and Collaboration, Innovation, Training and Development.

SOLUTION DESPCRIPTION

Customers are looking for social tools that help them socially-enable and connect existing applications, are intuitive and easy to use (don't require significant employee training/IT investment), can support enterprise requirements (scalability, security) and don't break the bank (ROI = low cost to acquire/ deploy/train + quantifiable benefits). Microsoft's Social Enterprise solution delivers this!

SCENARIO

- Socially connect enterprise / systems
- Embrace device choice and anywhere acsess without compromising security.
- Enable specialized and in-the-field workflows with mobile line-of-business (LOB) apps.

INDUSTRY

Banking & Capital Markets, Insurance, Discrete Manufacturing, Process Manufacturing & Resources, Education, Government, Public Safety & National Security, Health, Hospitality & Travel, Retail &, Consumer Goods, Media & Cable, Telecomunications, Power & Utilities.

MEGA TREND

Enteprise
Social

AUDIENCE

VP Sales
HR
CIO

3 **Hybrid** Cloud Storage

BACKGROUND

Hybrid Cloud Storage solutions help customers efficiently manage their data by providing a practical journey to the cloud while maintaining active data on-premises. With Hybrid Cloud Storage your company will be able to:

- Lower IT and Operational Costs
- Faster and Proven Data Recovery
- More agile IT to Drive Growth
- Stabilize and Operationalize Budgets
- Compliance and Risk Assessment

PAIN POINT

Cost Reduction, Maneageable Growth, Process Efficiency, Scalable Solutions Embracing the Cloud, Business Agility, Lower Storage Costs, Predictable IT Costs, Data Protection and Risk Management.

SOLUTION DESPCRIPTION

Data hybrid storage solution is the most practical way for a first journey to the cloud! This solution provides several benefits to customers such as cost 60-80% TCO reduction. Resources & time less time and resources required for storage infrastructure maintenance scales seamlessly grows with your business (all via opex). Cloud adoption hybrid brings benefits of both cloud and on-premises deployment. Compliance automatically and securely protect and store data long term. Reliability faster and proven data recovery plan.

SCENARIO

Companies with a significant amount of data. Maximize alignment of resources to impact the business. Align with compliance and risk regulations. Data protection and risk management.

INDUSTRY

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MEGA TREND

Cloud

AUDIENCE

CFO
CIO

4 SQL Server Testing
Infrastructure on Windows Azure

BACKGROUND

If you're like most organizations, you have your existing servers and IT infrastructure (either on-premises in your own datacenters or in 3rd part colocation facilities). You also have an IT staff to manage these assets. So as you think about using the public cloud, you're not thinking of it in a silo – ideally where possible you'd want to integrate the public cloud with existing IT, manage it no differently, and even have applications with parts running on and off-premises. Latest IDC findings show 40% of enterprises are already adopting hybrid clouds today.

Any organization that creates custom applications needs a dev & test environment. Developers need specific tools installed, while the test environment must replicate the world in which the new application will be deployed. Given the cost and time required to provision physical servers, it's become common to use virtual machines to do this.

PAIN POINT

Cost Reduction, Maneageable Growth, Lack agility and responsiveness, Legacy.

SOLUTION DESPCRIPTION

SQL Server Testing using Windows Azure, 20-30X faster infrastructure provisioning, ~40% TCO savings (pay for what you use), Ability to scale up or down as needed, Ready to use gallery of images, Ship tested in realistic scale scenarios, Use existing development tools & languages, Access on-premise resources if necessary.

SCENARIO

Application compatibility testing for SQL Server upgrades Testing SQL Server license consolidation (e.g., ensure apps run on fewer procs). Load testing SQL Server apps (e.g., using distributed replay).

INDUSTRY

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MEGA TREND Cloud

AUDIENCE CIO

5 SQL Server Disaster Recovery and/or
Backup on Windows Azure

BACKGROUND

Organizations are looking for a cost efective and scalable solution for SQL disaster recovery and backup.

PAIN POINT

Cost Reduction, Maneageable Growth, Lack agility and responsiveness, Legacy.

SOLUTION DESPCRIPTION

SQL Server is certified, supported and optimized to run on Windows Azure, making Azure the ideal choice for SQL disaster recovery and backup.

SCENARIO

Customers running SQL Server 2012/14: Need of business continuity solution using SQL Server Always On replica. Customers running SQL Server 2003/08: Needing a low cost backup solution.

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MEGA TREND Cloud

AUDIENCE CIO

Microsoft

6 SharePoint Test/ Development Infrastructure on Windows Azure

BACKGROUND

Any organization that creates SharePoint applications or is upgrading their SharePoint environment needs a test & development evironment. This environments must replicate the setup in which the application will be deployed. Given the cost and time required to provision physical servers, it's became common to use virtual machines to do this.

PAIN POINT

Cost Reduction, Maneageable Growth, Lack agility and responsiveness, Legacy.

SOLUTION DESPCRIPTION

SharePoint Dev/Test using Windows Azure, 20-30X faster infrastructure provisioning1, ~30% TCO savings1 (pay for what you use), Ability to scale up or down as needed, Ship tested in realistic scale scenarios, Use existing development tools & languages, Access on-premise resources if necessary.

SCENARIO

Parallel environments for dev/test/staging/stress-testing sharepoint farms. Sharepoint server application compatibility testing.

INDUSTRY

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MEGA TREND

Cloud

AUDIENCE

CIO

7 Mobile Workforce

BACKGROUND

The global workforce has become increasingly mobile. With nearly one third of people working outside a traditional office environment, this represents a growing demand for solutions designed with the mobile worker in mind. While businesses today have a growing mobile workforce, they also face greater complexity than ever in supporting them. If businesses cannot address these issues, it will only get harder for mobile workers to get things done.

But what if you could shape your own solution for the way your people actually work? Instead of using solutions that all your competitors have, forcing people all to work the same way, what if you had custom apps that fit the unique way your people work, and ensure your competitive advantage?

PAIN POINT

Productivity, Develop customer relationships, Brand perception, Customer retention and satisfaction, Agility, Costs.

SOLUTION DESPCRIPTION

Microsoft's Mobile Workforce App Solutions enable businesses to: Provide their mobile workers with seamless Access to everything they need, at their fingertips. Facilitate Communication and Collaboration, giving their teams the capability to prepare for a customer meeting, to share information or get advice and ideas from a colleague, all at a click of a button. Increase mobile workforce Productivity by providing streamlined intuitive applications that match the way people work, instead of forcing them to adapt.

SCENARIO

Application compatibility testing for SQL Server upgrades Testing SQL Server license consolidation (e.g., ensure apps run on fewer procs). Load testing SQL Server apps (e.g., using distributed replay).

INDUSTRY

Insurance, Discrete Manufacturing, Process Manufacturing & Resources, Education, Government, Public Safety & National Security, Health, Hospitality & Travel, Retail & Consumer Goods,,Media & Cable, Telecomunications, Power & Utilities.

MEGA TREND

Cloud - Mobile

AUDIENCE

Business Sponsors
Technical Sponsors

8 **City** Dashboard

BACKGROUND

A New Era of Connectivity. A new era of connected data, cloud services and devices creates vast new opportunities for cities to address their big challenges and meet their long term goals. Through Microsofts city Solution , we endeavor to help city leaders, workers and citizens strategically harness the possibilities of this new era of innovation and proactively shape a more vibrant, sustainable and economically competitive future for their communities.

PAIN POINT

- City-Wide View
- Your city government is a connected, holistic system that aspires to achieve goals across multiple categories such as government administration, public safety, health, education, tourism, energy and water, transportation and infrastructure.
- Reconciling and pursuing these diverse goals is an ongoing challenge.
- Microsoft's City Dashboard can help by automatically measuring and effectively reporting on your citys key performance indicators (KPIs).

SOLUTION DESPCRIPTION

Todays city leaders will be using a variety of devices in various forms for day-to-day work. The City Dashboard is designed to uncover real insight in real time for city administrators to review from a variety of devices, while providing an interactive user experience. Experince visually rich anaytics on any device. Whether its comparing up to three cities or viewing data in various types of graphs, the City Dashboard presents your city s most important data in an easy-to-consume format available on numerous types of devices. Choose your best solution.Public, Private or Hybrid Cloud Solution. The City Dashboard can be deployed in a cloud, on premises or a hybrid of both—reducing the time and complexity involved with managing your data center independently. Additionally, the dashboard can be deployed in multiple scenarios including, external for citizens or internal only. Deployed through a Windows 8 application or an HTML 5 version available on Microsoft's Code Plex hosting web site. Customize data management. The "wizard-like" administrative view provides a simple step-by-step process to set up and customize the dashboard based on the format of the spreadsheet. The Dashboard Accelerator can be up and running in 2-4 weeks—once set up, more data and even different KPIs can be added easily by updating the spreadsheet and uploading again via the administrative site.The administrator has the ability to turn on or off KPIs by making them visible or not. The administrator can also grant access to the dashboard via login and password to internal or external stakeholders or even make all or part of the dashboard accessible to the public. Bottom line: the data owner is in control of who sees their data at all times. If you are unsure which KPIs to measure, City Dashboard can leverage international standard KPIs such as Global City Indicator Facility www.gcif.org or ISO 18091 www.gobiernosconfiables.org/ISO/index.php. You can view KPIs specific to your needs and you can view multiple KPIs for a single city or compare KPIs from multiple cities.

SCENARIO

Making your Data usefull. We understand that civic leaders today are monitoring dozens of agencies and departments and/or tracking the progress of multiple initiatives and service measures. Charged with identifying organizational inefficiencies, streamlining costs, improving citizen services and transparency, these same leaders must be able to make data-driven decisions quickly and confidently. That's why City Dashboard was designed to, provide a basic dashboard solution that can beleveraged to meet the needs of various customers that are interested in deploying Trai. Capture millions of diverse data points-infrastructu rai, environmental and citizen- related. Provide a consolidated view of KPIs and/or metrics,creating a single version of the truth across departments. Update in real-time or near real-time, providing actionable tasks to mitigate or prevent disruptive events. Enable local partners and MCS can to leverage this basic dashboard solution and integrate with SQL, Lync and more to customize the dashboard solution. Compare cities performance with others across the world. Enable users to organize dashboards as needed and to intuitively drill down into metrics to better understand the meaning and implications of specific KPIs.

INDUSTRY

- Education
- Government
- Public Safety
- Health
- Power & Utilities

MEGA TREND

Cloud
Social
Mobile
Big Data

AUDIENCE

CXO

9 Datacenter Modernization

BACKGROUND

Upgrading to a new operating system (OS) can present a complex undertaking for enterprises. Determining the OS that best meets their organization's needs is only the beginning of an arduous journey that could potentially introduce a lot of risk into the IT environment such as implementation failures, unexpected downtime and improper personnel training. One of the most important aspects to consider when implementing a new OS are the applications. Upgrading to a new operating system can potentially impact hundreds, if not thousands of applications.

With mainstream support for Windows Server 2003 and Windows Server 2003 R2 ending in 2015, it is important that our customers begin planning and preparing for an upgrade path that meets the unique needs of their business. With an OS upgrade, they may face many challenges as it is a complex undertaking for any size organization. The Modern Datacenter Services team has designed a ½ day workshop for customers to help them understand the challenges associated with migrating, the methods and processes we've designed to help them make the migration smooth and the benefits of starting this process now.

PAIN POINT

Windows Server 2003 End of Life, July 14th 2015. Customers and partners need to know this date – as migrations can be complex, and can take significant time to complete, and we are in the best position to help them do so.

SOLUTION DESPCRIPTION

Eight week discovery and rationalization of your applications running on as many as 300 Windows 2003 servers, and delivers a recommendation for the disposition of these applications using one of five modernization approaches – rehosting, refactoring, revising, rebuilding or replacing/retiring.
Rehosting: Applications to a new OS (e.g. Windows 2008 R2/2012)
Refactoring: Applications to a PaaS platform
Revising: Applications through code modifications to support a new OS
Rebuild: Applications with other software options that meet the needs (e.g. SaaS)
Replace/Retire: Applications which functions could be consolidated with existing applications

SCENARIO

The purpose of the Datacenter Modernization offering is to deliver assessment and migration services, for migration from Windows Server 2003 to a newer version of Windows Server. This offering can be leveraged to perform discovery and rationalization of applications running on Windows 2003 servers, and deliver a recommendation for the disposition of these applications using one of five modernization approaches – rehosting, revising, refactoring, rebuilding, replacing/retiring.

INDUSTRY

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MEGA TREND

Server Infrastructure & Virtualization, Private Cloud

AUDIENCE

CXO, CXO-1, IT Decision-Makers

10 Customer Care Accelerator (CCA)

BACKGROUND

Today's call center is a multi-channel customer interaction center. Customers demand that companies provide ways to interface beyond over the phone. Customers want to use the technology that is easiest and convenient for the customer to use. As a result, today's call center agents can expect to take not just phone calls, emails, and chats but also to receive customer interactions from text messages, social channels (for example, Facebook, Twitter, Google+, and so on), self-service websites, website reviews (for example, Amazon reviews). Leverage our expertise and knowledge delivering a predictable Customer Care Accelerator (CCA) for Microsoft Dynamics CRM model that translates into a predictable solution time to market according to customer expectations.

PAIN POINT

- Customer asks for a quick budgetary estimate to deploy CCA solution for their call centre.
- Customer wants to choose from the possible levels of automation based on their budget.
- Customer wants to get an overview of the offering before proceeding with RFP.

SOLUTION DESPCRIPTION

Quick turn around time for resolving call center problems by reducing the time taken by the agents to resolve tickets. Decrease AHT with automation. Increase agent satisfaction by making job easier. Improve customer satisfaction with fewer errors. Decrease training as processes become automated. Reduce complexity with session management construct. Automate input and hide screens to streamline agent work.

SCENARIO

Leverage our expertise and knowledge delivering a predictable CCA model that translates into a predictable solution time to market according to customer expectations. Decrease development costs for CCA. Decrease AHT with automation. Increase agent satisfaction by making job easier. Improve customer satisfaction with fewer errors. Decrease training as processes become automated. Reduce complexity with session management construct. Automate input and hide screens to streamline agent work.

INDUSTRY

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MEGA TREND

Call Center Managers, Sales and Marketing Managers, IT Managers

AUDIENCE

CXO

Windows 8.1
Devices in the Enterprise

Business users today choose between convenience and productivity. With Windows 8.1 tablet, users have touch along with full support for mouse and keyboard. Users also have connected experience with apps from the Windows Store, while also using all their desktop LOB and productivity apps they use today on Windows 7. All in all, users can have the convenience and mobility of a tablet, power and familiar experience of the full PC and ease to effortlessly move between work and personal activities. Finally, since it is Windows, companies can take advantage of their existing management and security infrastructure, as they manage Windows 8.1 tablets.

Windows 8.1 is great on all PCs. In the enterprise, users spend the majority of their days working on the desktop or with traditional Windows apps. Most of these machines are not touch enabled, nor will the users spend much time on the start screen. For this set of users, Windows 8.1 includes a few features focused on allowing users to work in the environment that makes sense for them. Users have the ability to boot directly to the desktop, instead of the start screen. And power desktop users can turn off the "corner hot spots" if they so desire. With these enhancements we recommend adopt Windows 8.1 across all PC form factors in the enterprise.

Microsoft

Windows Devices

Discover the latest and most incredible Windows 8.1 devices

Hewlett-Packard **ElitePad 900**

This tablet means Business. A Windows tablet for the enterprise customer. Thin and light, Secure and Manageable, with an optional Expansion Jacket.

AVAILABLE IN	
Argentina	Guatemala
BCBB	Honduras
Bolivia	Jamaica
Brazil	Mexico
Chile	Panama
Colombia	Paraguay
Costa Rica	Peru
Dominican Republic	Puerto Rico
Ecuador	Trinidad and Tobago
El Salvador	

Other Latin American and Caribbean Markets may have the option to receive them through Miami Distributors.

Lenovo **ThinkPad Helix**

Premium everything. Tablet and Ultrabook functionality in one converged, connected device. Features a detachable screen that converts into a Windows 8.1 tablet. Full HD, Powered base, Light and sturdy. Carry less. Do more. 10 point multi-touch, and optional ThinkPad Digitizer pen. The power of Windows with full Microsoft Office compatibility.

AVAILABLE IN	
Argentina	Guatemala
BCBB	Honduras
Brazil	Jamaica
Chile	Mexico
Colombia	Panama
Costa Rica	Peru
Dominican Republic	Puerto Rico
El Salvador	Trinidad and Tobago

Other Latin American and Caribbean Markets may have the option to receive them through Miami Distributors.

Microsoft **Surface 2 Pro**

Power. Up. Heart of a laptop. Body of a tablet. Designed for the power user who doesn't stand still. Touch that's fast and precise. With a next-gen Intel Core i5 processor providing incredibly fast performance and longer battery life, Surface Pro 2 is the tablet that can replace your laptop.

AVAILABLE IN	
Mexico	Puerto Rico

DELL **Venue 11 Pro**

This dual purpose device works as a tablet when you're out in the field but also enables you to work on your desktop in the office connected to an external monitor, USB keyboard, and wireless printer, all at the same time. Runs Microsoft Office, Swappable battery, optional keyboard, Full HD screen, high precision pen supportoptional keyboard, Full HD screen, high precision pen support.

AVAILABLE IN	
Argentina	Costa Rica
Brazil	Mexico
Colombia	Peru

To be confirmed for Chile, Puerto Rico and other Latin American and Caribbean Markets.

Lenovo **ThinkPad 2**

Unchain from the office. Take your work and play with you. Create spreadsheets, surf the web, run presentations and even video conference on the go. Tablet with digitizer pen, XXL battery life and Premium audio.

AVAILABLE IN	
Argentina	Guatemala
BCBB	Honduras
Bolivia	Jamaica
Brazil	Mexico
Chile	Panama
Colombia	Paraguay
Costa Rica	Peru
Dominican Republic	Puerto Rico
Ecuador	Trinidad and Tobago
El Salvador	

Other Latin American and Caribbean Markets may have the option to receive them through Miami Distributors.

Nokia Lumia **2520**

Create and edit Word, Excel and PowerPoint files on the go. Synch your email and calendars with Outlook. And with up to 64GB of expandable memory and SkyDrive, you can save your documents and pick up where you left off whenever you want.

SPECIFICATIONS
Operating System: Windows RT 8.1
Data network: LTE 150 Mbps DL / 50 Mbps UL
Memory: 2GB RAM, 32 GB internal memory with micro SD card support to 32GB, SkyDrive cloud storage
Display size: 10.1" 1080p full HD (1920x1080)
Processor: 2.2GHz Quad Core Snapdragon 800 by Qualcomm
Primary camera sensor size: 6.7MP
Size: 267 x 168 x 8.9* mm (*volumetric).
Weight: 615g
Conectivity: NFC, A-GPS+GLONASS, WLAN 802.11
Batery: 8000 mAh

Windows Phone

Nokia Lumia **1320**

YOUR OFFICE IN A BIGGER DISPLAY! MAKE AN IMPACT. FIT FOR BUSINESS

The Nokia Lumia 1320 is a cost-effective business smartphone with built-in Microsoft Office and great applications like Microsoft Exchange, Office 365 and Lync. And enterprise-level security gives you peace of mind wherever you go.

SPECIFICATIONS
Microsoft Office and Outlook build in.
Display size: 6", HD 720 x 1280
Main camera sensor: 5MP with Flash, frontal camera VGA
Processor: Qualcomm Snapdragon™ S4 **Processor type**: Dual-core 1.7 GHz
Mass memory: 8GB (+7GB en Skydrive), supports uSD max 64GB
Maximum talk time: 21 hours
Software: Windows Phone 8

Nokia Lumia **1520**

THE BEST BUSINESS SMARTPHONE JUST GOT BIGGER.

The Nokia Lumia 1520 is the best Smartphone for the Enterprise, with Built-in Microsoft Office and Outlook. You can open, edit and save documents in Word, Powerpoint, Excel and OneNote without losing original formatting. Sync documents and tasks via SharePoint, Office365 and SkyDrive.

SPECIFICATIONS
Microsoft Office and Outlook build in.
Display size: 6", full HD (1080 x 1920)
Main camera sensor: 20 MP, PureView, HD front camera
Processor: Qualcomm Snapdragon™ 800 **Processor type**: Quad-core 2.2 GHz
Mass memory: 32GB (+7GB en Skydrive) supports uSD max 64GB
Maximum talk time: 25 hours Supports Wireless charging
Software: Windows Phone 8

Nokia Lumia **1020**

NOTHING GETS THIS CLOSE

No other smartphone comes close to the 41MP sensor in the Nokia Lumia 1020, video Full HD and Nokia Rich Recording. It comes with built-in Microsoft Office to help you stay productive wherever you are. With customizable Live Tiles and exclusive features like the People Hub you can stay up to speed with all the most important things in your life.

SPECIFICATIONS
Microsoft Office and Outlook build in.
Display size: 4.5"
Main camera sensor: 41 MP, PureView
Processor: Qualcomm Snapdragon™ S4 **Processor type**: Dual-core 1.5 GHz
Mass memory: 32GB
Maximum talk time: 12 hours
Software: Windows Phone 8

Nokia Lumia **925**

THE BEST SMARTPHONE FOR LOW LIGHT CONDITIONS... MORE THAN YOUR EYES CAN SEE.

Spectacular sharpness in low-light photos and video. Capturing stunning images is easier than ever with Nokia Pro Camera. Powered by Windows Phone 8 which includes secure boot, ensuring the phone only runs with authentic software and encryption that protects all your data on the phone and in transit. Password lock protects against unauthorized access and can also be set remotely by your company with device management solutions available from leading vendors.

SPECIFICATIONS
Microsoft Office and Outlook build in.
Display size: 4.5"
Main camera sensor: 8.7 MP PureView
Processor: Qualcomm Snapdragon™ S4 **Processor type**: Dual-core 1.5 GHz
Mass memory: 16 GB (+7 GB en Skydrive)
Maximum talk time: 12.8 hours
Software: Windows Phone 8

Nokia Lumia **625**

BIGGER. BETTER. FASTER

Upgrade to the big-screen experience. The 4.7" display gives you more space for your email, for browsing, and using apps among others.
Explore the city around you with HERE Maps, even when you're offline. The Lumia 625 is packed with Nokia extras for you to discover.

SPECIFICATIONS
Microsoft Office and Outlook build in.
Display size: 4.7"
Main camera sensor: 5 MP
Processor: Qualcomm Snapdragon™ S4 **Processor type**: Dual-core 1.2 GHz
Mass memory: 8 GB (+7 GB en Skydrive) supports uSD max 64GB
Maximum talk time: 15.2 hours
Software: Windows Phone 8

Nokia Lumia **520**

PRODUCTIVE, FUN AND AFFORDABLE

At Affordable price, stay on top of things with Live Tiles which update in real time on your start screen. Get 7GB of storage on Microsoft SkyDrive, so you can sync your phone and computer. And pre-installed Outlook, Word, Excel and PowerPoint mean you can work on the go, hassle-free.

SPECIFICATIONS
Microsoft Office and Outlook build in.
Display size: 4.0"
Main camera sensor: 5 MP
Processor: Qualcomm Snapdragon™ S4 **Processor type**: Dual-core 1.0 GHz
Mass memory: 8 GB (+7 GB en Skydrive) supports uSD max 64GB
Maximum talk time: 9.6 hours
Software: Windows Phone 8

Microsoft