

Microsoft Private Cloud Solutions Licensing Datasheet



Private Cloud Overview

A Microsoft private cloud dramatically changes the way your business produces and consumes IT services. Microsoft private cloud solutions are built using Windows Server with Hyper-V and System Center – the combination of which provides enterprise class virtualization, end-to-end service management and deep insight into applications so you can focus more attention on delivering business value. Microsoft private cloud solutions are delivered through Microsoft Consulting Services or our wide ecosystem of partners as custom, pre-configured, or hosted offerings – so, no matter your unique business need; there is a Microsoft private cloud solution for it.

The Core Infrastructure Server Suites

The Core Infrastructure Server Suites (CIS Suites) are the simplest and most cost-effective way to acquire the software for Microsoft's private cloud solutions. The CIS Suites include Windows Server 2012 and Microsoft System Center 2012. Windows Server 2012 cloud optimizes your IT by delivering a highly dynamic, available and cost-effective server platform for the private cloud. System Center 2012 provides simplified management of your datacenter through an integrated set of tools that automate server management and optimize the use of server and datacenter resources. The CIS Suites are offered in two editions – CIS Suite Standard and CIS Suite Datacenter (see Figure 1: CIS Suite editions).



Purchasing Options

The CIS Suites can be purchased through the Enrollment for Core Infrastructure and other Microsoft Volume Licensing programs and enrollments.

CIS Suite Datacenter	CIS Suite Standard
<ul style="list-style-type: none">▶ Supports an unlimited number of virtualized instances▶ Covers up to two physical processors	<ul style="list-style-type: none">▶ Supports two virtualized instance per license▶ Covers up to two physical processors
Windows Server 2012 Datacenter	Windows Server 2012 Standard
System Center 2012 Datacenter	System Center 2012 Standard

Figure 1: CIS Suite editions

Enrollment for Core Infrastructure

The Enrollment for Core Infrastructure (ECI) is designed for customers purchasing 25 licenses or more. Customers benefit from a 20 percent discount (relative to buying the products individually) and double Microsoft Software Assurance points.

Coming Soon: Server and Cloud Enrollment (SCE)

The Server & Cloud Enrollment (SCE) presents new ways for customers to adopt the Cloud OS platform with respect to the CIS Suite, SQL Server, Visual Studio and Windows Azure. Visit <http://aka.ms/sce> to learn more.

Microsoft Volume Licensing Programs and Enrollments

Purchasing the CIS Suites through other Volume Licensing Programs is an option for customers who need fewer than 25 licenses or who do not purchase Microsoft server and management products through ECI. Customers benefit from a 5 percent discount (relative to buying the products individually).



Purchasing CIS Suites Through ECI

ECI helps you easily acquire the foundation for a protected, well-managed IT infrastructure. It offers a cost-efficient way to acquire Windows Server and System Center together with a processor-based license. ECI is a Microsoft Enterprise Agreement (EA) enrollment for customers who want to simplify licensing, help reduce costs, and manage their core infrastructure more efficiently.

The CIS Suites are available at a 20-percent discount only through ECI. Select the quantity of each suite that best meets your virtualization needs and the workloads of your IT environment.

The ECI program requirements include the following:

- ▶ **Minimum Initial Purchase.** With your initial purchase, you must acquire a minimum of 25 licenses – each license covers up to two physical processors – of either the CIS Suites Standard or CIS Suites Datacenter or a combination of both.
- ▶ **Annual True-Up.** Orders are consolidated annually to account for additional deployments during the year. Software Assurance. Software Assurance is required on all licenses under the three-year enrollment.
- ▶ **Windows Server Client Access Licenses (CALs).** To access the CIS Suites, you need to acquire Windows Server CALs for your employees and/or External Connector licenses for business partners and customers. These can be acquired through the EA, Select Plus, or Select license agreements (as a standalone product), or through the Core CAL Suite or Enterprise CAL Suite.

By acquiring Microsoft Software Assurance, customers can maximize their return on investment in Microsoft technology by taking advantage of cost-effective rights to new software, training, and support services.

Purchasing CIS Suites Outside ECI

Customers who do not meet the 25 license minimum purchase required for ECI can purchase the CIS Suites in both editions – CIS Suite Standard and CIS Suite Datacenter, through other Microsoft Volume Licensing Programs. The CIS Suite offerings allow customers to receive a 5 percent discount off the standalone price of Windows Server 2012 and System Center 2012 with no minimum purchase. The CIS Suite offerings include Windows Server 2012 and System Center 2012. The CIS Suite offerings are available through the Open, Select, and EA licensing agreements.

For More Information Microsoft Private Cloud:

- ▶ Microsoft Private Cloud
www.microsoft.com/privatecloud
- ▶ Enrollment for Core Infrastructure
www.microsoft.com/licensing/licensing-options/enrollments.asp
- ▶ Windows Server 2012
www.microsoft.com/windowsserver
- ▶ System Center 2012
www.microsoft.com/systemcenter

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