

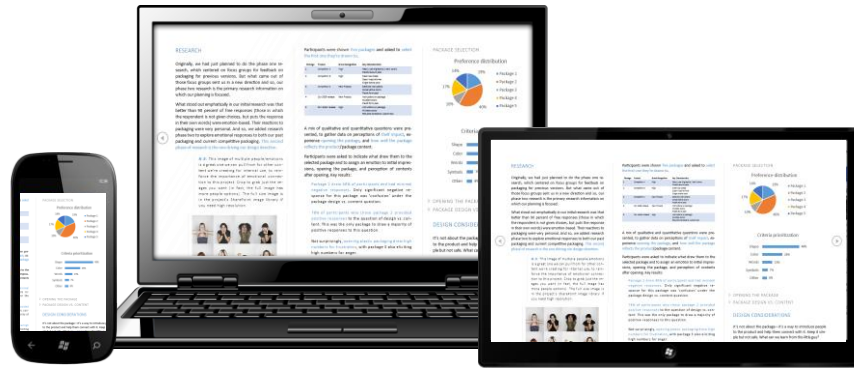
# The new Office

Productivity and collaboration

Jozef Kalivoda  
Solution Sales Professional  
Microsoft Corporation



# Microsoft's productivity vision



Best experience across devices

Cloud on your terms

Messaging

Voice  
& Video

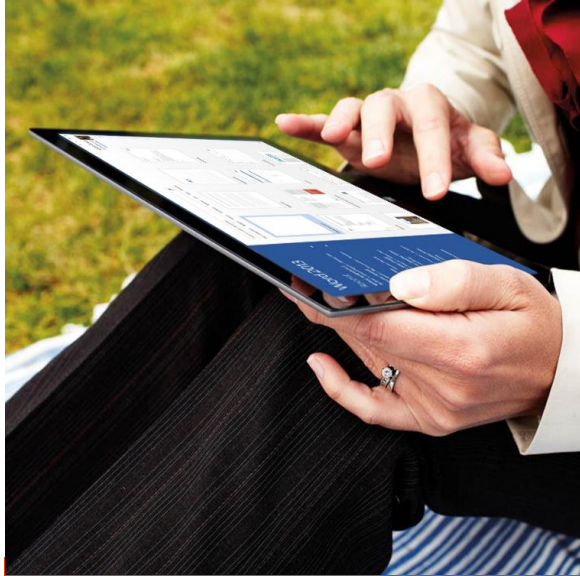
Content  
Management

Enterprise  
Social

Reporting  
& Analytics

Integrated best-of-breed solutions

# Introducing | Your Modern Office



## Devices



Fast and fluid experience with touch, pen, mouse & keyboard

Immersive touch-optimized Windows 8 apps

Support for Windows phone, iOS & Android phones



## Cloud



Office - on demand, roaming & up-to-date

New cloud app development model

Enterprise-grade reliability and standards



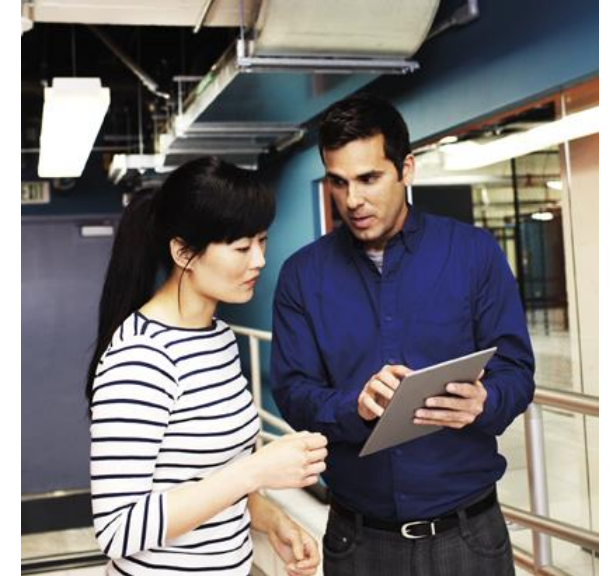
## Social



Newsfeeds & microblogging, extend with Yammer

Pervasive social capabilities across Office

Multiparty HD video & Skype federation



## Control



DLP, data retention & unified eDiscovery

Reimagined deployment model for Office apps

Common management experience across Office 365





Devices

# Fast & fluid experience

Streamlined user interface put content first to help you stay on task

Action at your fingertips with Quick Actions, Peeks and Inline Reply

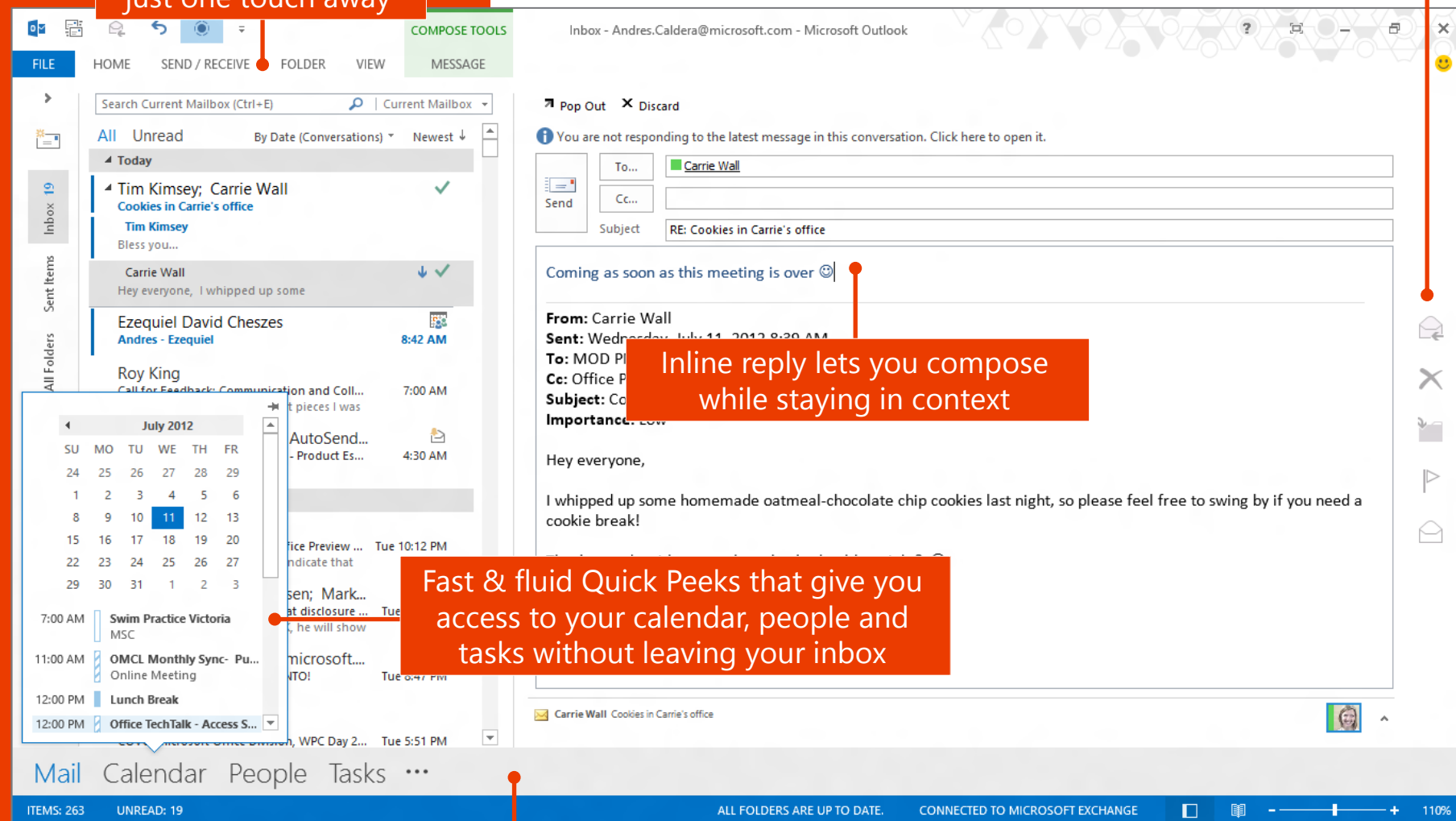
Minimized ribbon is just one touch away

Touch Mode adds more space and finger-friendly Quick Actions

Inline reply lets you compose while staying in context

Fast & fluid Quick Peeks that give you access to your calendar, people and tasks without leaving your inbox

Improved navigation bar for quick access while taking less space





# Best on Windows 8

Immersive, touch-first experiences

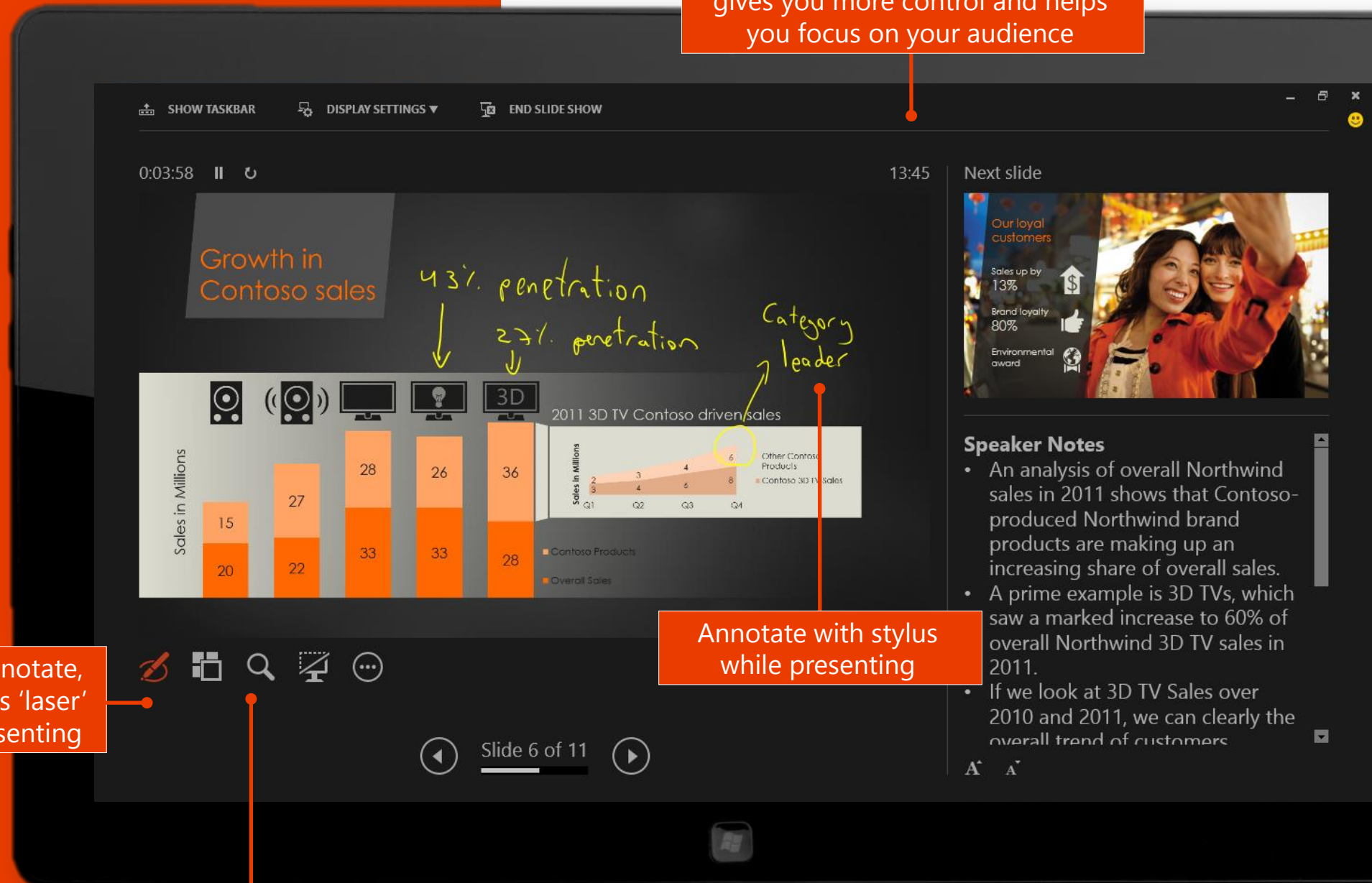
Use touch, pen, mouse & keyboard

Use a stylus to annotate, highlight text or as 'laser' pointer while presenting

Pinch & zoom with your fingers

New PowerPoint Presenter View gives you more control and helps you focus on your audience

Annotate with stylus while presenting



# Best on Windows 8

Immersive note taking experience

Contextual controls: Radial menu

Converts handwriting into text

Fully use of device capabilities

Touch-friendly Radial Menu presents commands in a circular arrangement

## Meetings

- 6/25 Goals & To Do
  - Chat with Luka re: Plan
- 6/26 Goals & To Do
  - Budget Synch with Finance
  - Manager Weekly Meeting
  - PR Planning
  - Review Latest Copy
- 6/27 Goals & To Do
  - All-Org Meeting
  - Team Meeting

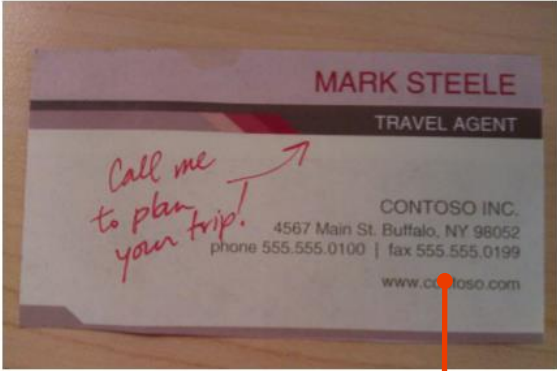
### Team Meeting

Wednesday, June 27, 2012 10:12 AM

**Agenda:**

- Budgeting: Michael from finance to discuss quarterly forecasts.
- Conference: Event logistics for conference next month

Team Member	Responsibilities
Marta	Set up team booth
Erika	Meet with customers
Andy	Register for kickoff event
Charles	Meet with crew to move equipment

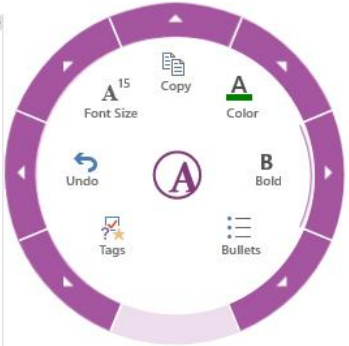


**Questions:**

- ☐ Make sure everyone's aware of this morning's org announcements
- ☐ Ensure folks have read & signed new HR manual
- ☐ Has everyone confirmed travel plans?

**Long term planning:**

- Interview new employee candidates by end of month
- Check on budget estimates for next year
- Check in with sales team about deal pipeline



Use full device capabilities, such as the camera, to create richer notes

# Excel flash fill

Excel recognizes patterns and auto-complete

No formulas or macros required

Employee Info - Microsoft Excel Preview

FILE HOME INSERT PAGE LAYOUT FORMULAS DATA REVIEW VIEW DESIGN

Cut Copy Paste Format Painter Clipboard

Euphemia 10 A A B I U Font

Wrap Text Merge & Center Alignment

General \$ % , .0 .00 Number

Conditional Formatting Styles

E6 : X ✓ fx Hazem Abolrous

A B C D E F G

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

EMPLOYEE INFORMATION

Last Name	First Name	ID #	Full Name	2009	2010
Adams	Kim	982999726	Kim Adams		
Abolrous	Hazem	840110940	Hazem Abolrous		
Abrus	Luka	627234522	Luka Abrus		
Abu-Dayah	Ahmad	109043075	Ahmad Abu-Dayah		
Acevedo	Humberto	231343286	Humberto Acevedo		
Achong	Gustavo	914182260	Gustavo Achong		
Ackerman	Pilar	387755719	Pilar Ackerman		
Adalsteinsson	Gudmundur	554751291	Gudmundur Adalsteinn		
Adams	Terry T.	503087383	Terry T. Adams		
Affronti	Michael	857554203	Michael Affronti		
Agarwal	Manoj	128922113	Manoj Agarwal		
Agarwal	Nupur M.	331738551	Nupur M. Agarwal		
Ahs	David	302034284	David Ahs		
Aiad	Hatim	297395432	Hatim Aiad		
Ajenstat	François	522920617	François Ajenstat		

Automatically recognized pattern from list and proposes fill

Financial Report Financial Data Input Employee List Key Metric Settings Calculations

ENTER

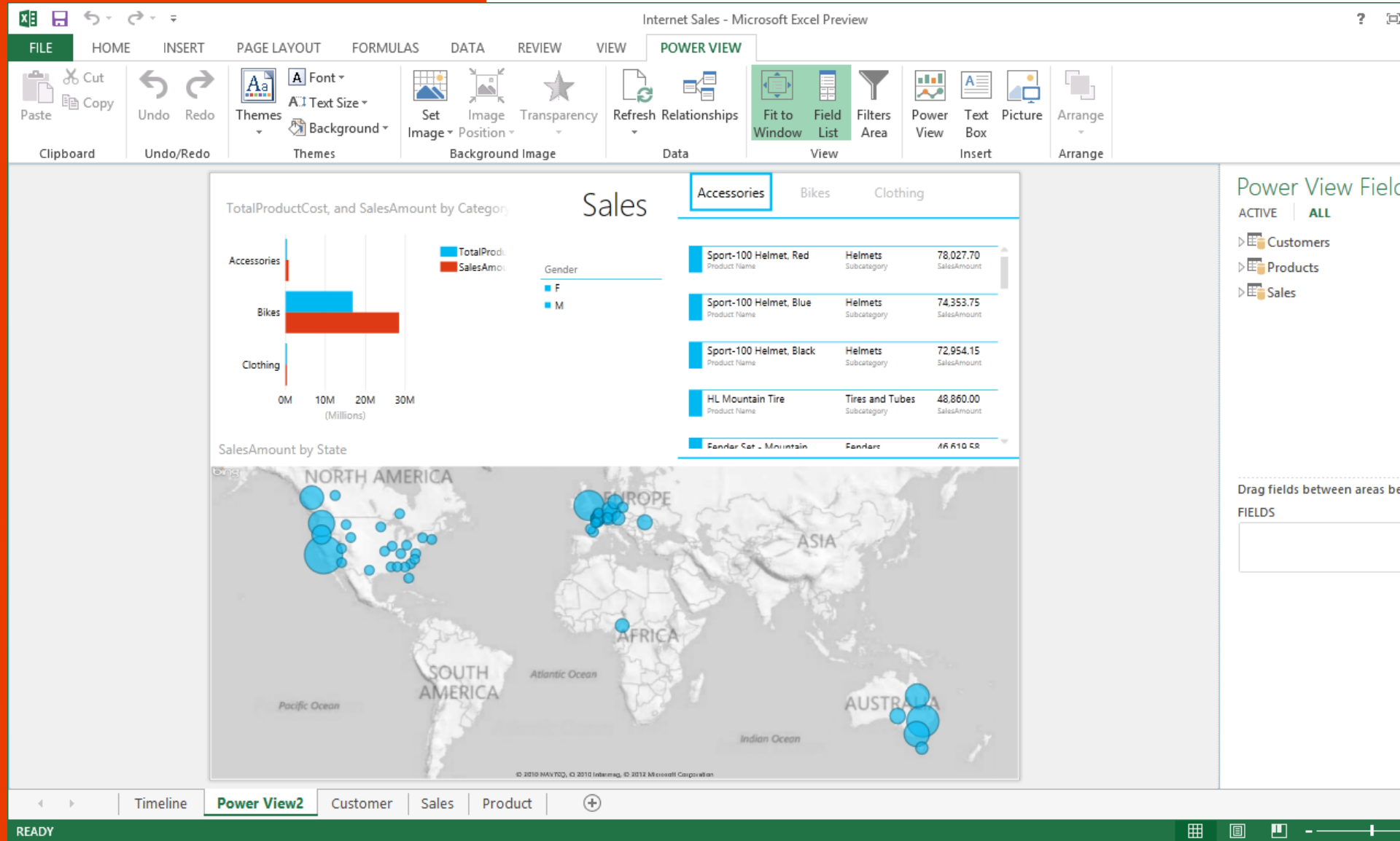


# Power View

Compile data, charts, and graphs into a single view

Highly interactive data exploration, visualization, and presentation

Built for all levels of skills



# PDF reflow

Enable Word users to use content directly from PDF files

Makes PDF content, such as paragraphs, lists and tables, act as familiar Word docs

Source PDF document

PDF file converted to Word

Open PDF file directly from Word

Packaging costs historical takeaways.pdf - Adobe Reader

PACKAGING—HISTORICAL COST TAKEAWAYS

2012 PACKAGING PROJECT PLANNING OVERVIEW

A change from plastic form to custom boxed packaging clearly had a positive impact on customer perception of the product and may have contributed to the significant increase in our customer base for that release, but our upfront packaging investment was substantially higher. What information do we need to consider to help us make the most cost-effective materials choices going forward?

1. Packaging/shipping cost shift

Our shift from hard, form plastic to recycled cardboard to stronger, reusable shipping containers to minimize product damage. The cost of the post-consumer cardboard and the reusable containers both put our initial investment in cardboard boxed packaging in 2010 required that we minimize product damage.

a. Use of recycled cardboard boxing<sup>1</sup>. Research clearly shows that our newest, custom cardboard boxes are not substantially higher than our previous plastic form packaging. While product damage from our previous plastic packaging—despite our investment in reusable containers—was less than the formed plastic.

b. Use of reusable shipping containers. Shipping costs dramatically increased when the reusable containers both put our initial investment in cardboard boxed packaging in 2010 required that we minimize product damage.

2. Cost/benefit considerations

When looking at the historical packaging/shipping cost data for the same periods in order to determine the most shipping materials choices. Stronger overall sales and a both packaging and shipping changes for the 2010 release and contrast the data more closely to help determine if forward.

COST HISTORY SUMMARY

YEAR	MATERIALS	PRINTING	ASSEMBLY
2009	\$365,544	\$100,859	\$1,069,661
2010	\$504,447	\$102,550	\$896,850
2011	\$302,544	\$101,685	\$893,095
Total	\$1,172,535	\$305,094	\$2,859,614

Packaging costs historical takeaways [Read-Only] - Microsoft Word

FILE HOME INSERT DESIGN PAGE LAYOUT REFERENCES MAILINGS REVIEW VIEW

Paste Clipboard Font Paragraph Styles

Open

Desktop

Search Desktop

Organize New folder

SharePoint Sites SkyDrive

Libraries Documents Music Pictures Videos

Computer

Network

Name Date modified Type

Packaging costs historical takeaways 4/25/2012 5:08 PM PDF

File name: Packaging costs historical takeaw All Word Documents

Tools Open Cancel

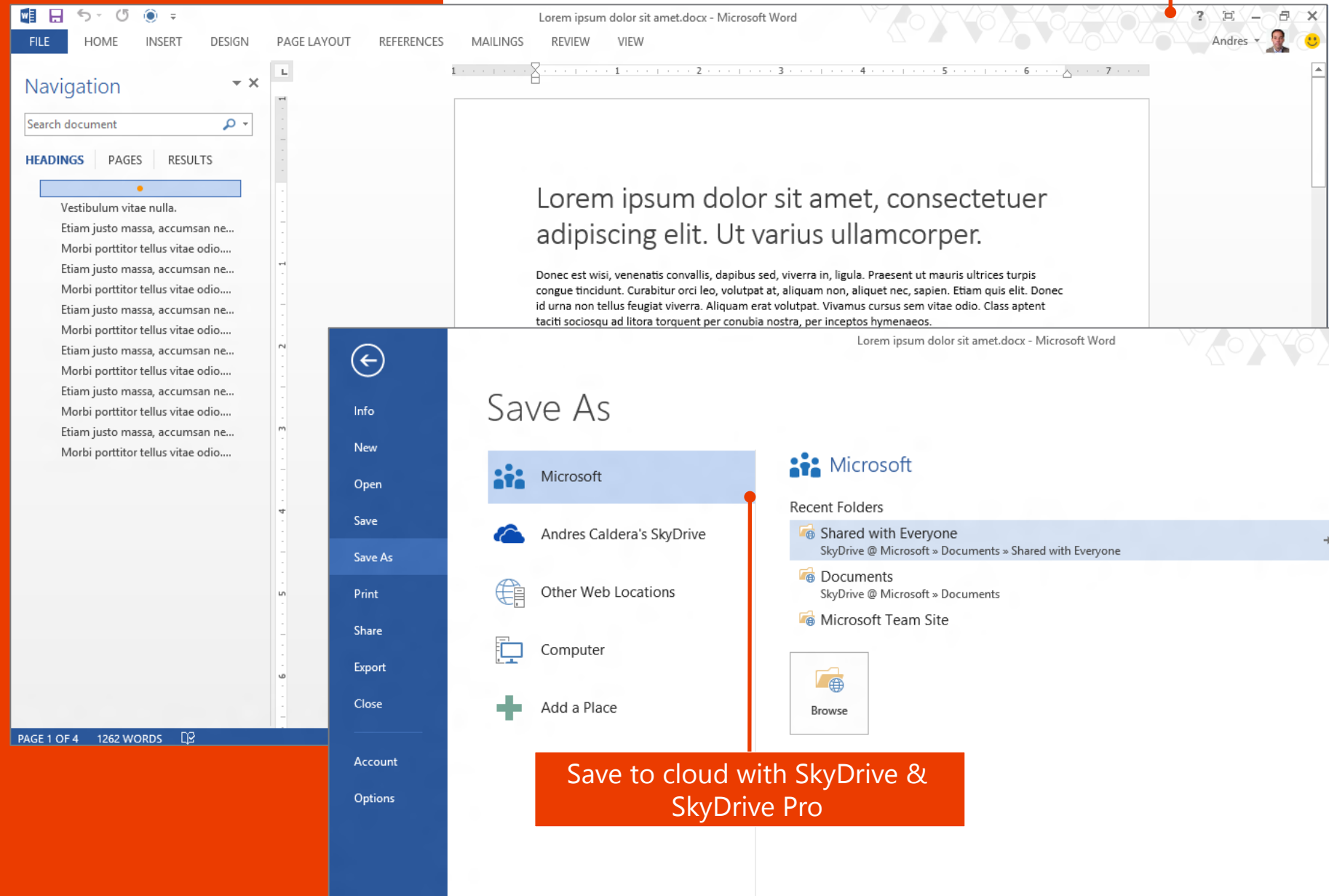
PAGE 1 OF 2 356 WORDS

# Roaming Office

Office is always logged-in

Knows your settings and where you left off

Saves to cloud by default with SkyDrive & SkyDrive Pro





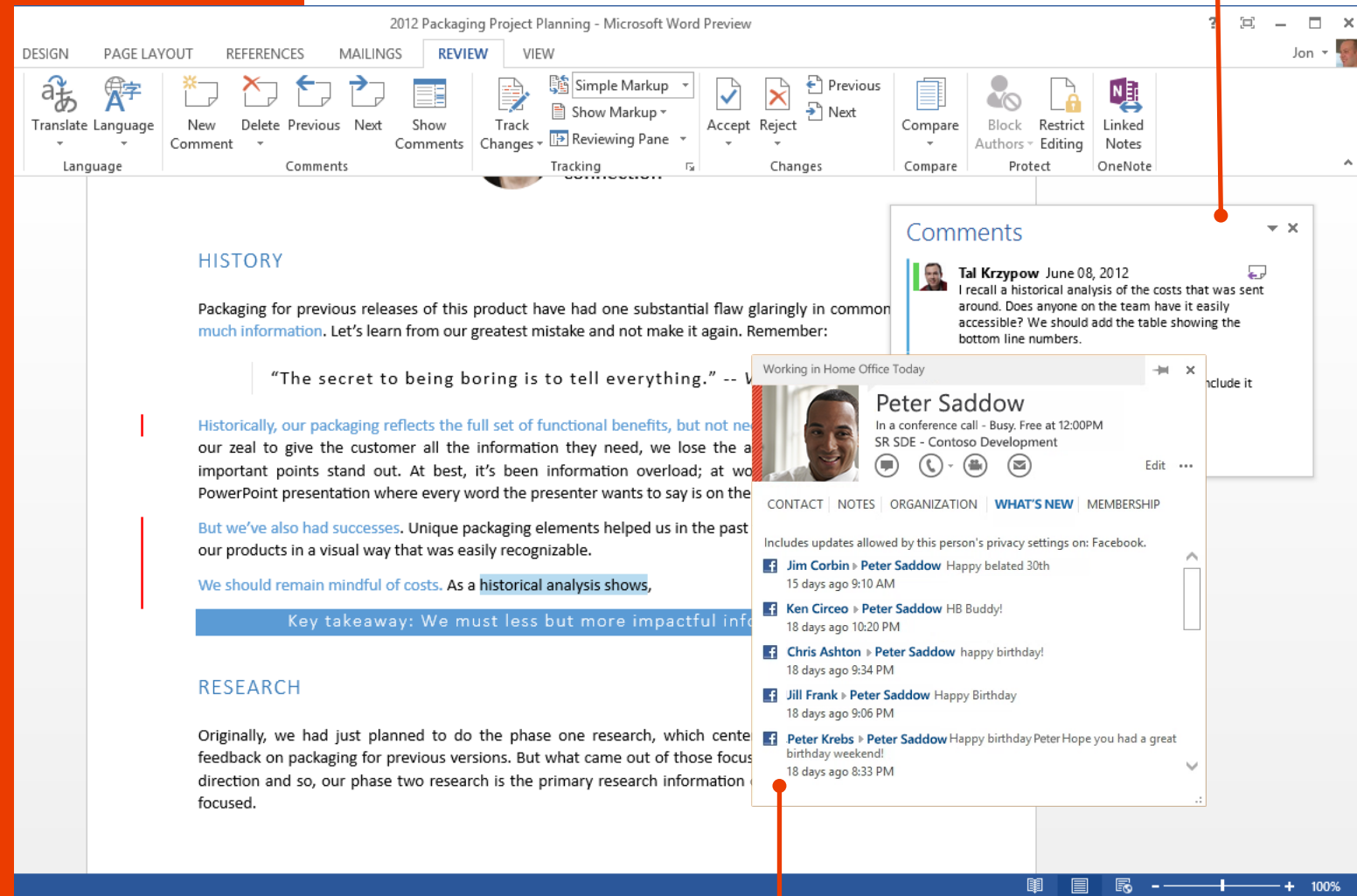
# Pervasive communications & social feeds

Rich people presence available across Office

People card everywhere

Facebook and LinkedIn feeds can be integrated into People Card

Improved threaded comments for better document review experience



The People Card provides a single view of a person, including rich presence information, aggregated internal and external feeds, plus click-to-communicate via email, IM, voice & video

# Multiparty HD video

HD video conferencing  
across a range of devices

Multiple video streams  
displayed in the gallery

Document, application &  
OneNote share

Conversation (11 Participants)

9:01

**PARTICIPANTS**

Presenters (11)

- Alex Darrow
- Bonnie Kearney
- Brian Crum
- Jordao Moreno
- Ken Meyer
- Shane Kim
- Pavel Bansky

Invite More People

Thursday, June 28, 2012

Brian Crum 2:16 PM

Would like to go over a few things for the meeting

Participant HD video gallery

Stop Presenting

Project kick off - Microsoft OneNote

FILE HOME INSERT DRAW HISTORY REVIEW VIEW

Notebooks

- Personal (Web)
- Personal
- CIE 3.5 Guide
- Design v-team 2012
- OneOnOnes

Project kick off

Thursday, July 12, 2012 2:34 PM

Meeting Date: 7/12/2012 2:30 PM

Location: Lync Meeting

Invitation Message (Expand)

Participants (Collapse)

- Andres Caldera (Meeting Organizer, Joined in Lync)
- Kady Dundas (Joined in Lync)
- Sarfraz Ali
- Alexander Bradley

Notes

- Discuss goals
- QARPI
- Workback schedule
- Budget

OneNote automatically populated with meeting data including attendees

Shared note taking with OneNote

Quick Notes

# Skype federation with presence, instant messaging, and voice

Business  
to  
Business

Business  
to  
Consumer

Employee  
to  
Family



Reach hundreds of millions of people via rich communications while maintaining Lync's manageability





Control

# Managing Office



Telemetry &  
Migration

Group Policy &  
Management

Corporate Catalog  
Management



## Telemetric Dashboard



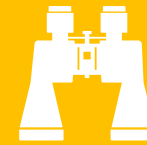
Why is it failing



Deployment



Issue for all users



What's Used



Add-in Loaded



Add-in Impacts



Stability



Team Impact



Agaves



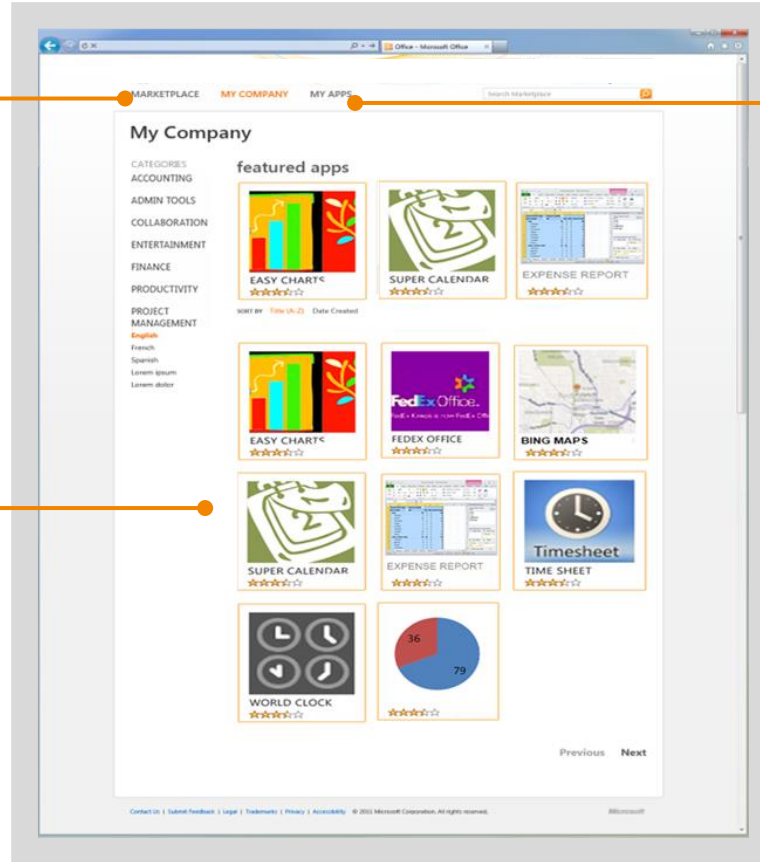
Custom Reports



# Corporate Catalog

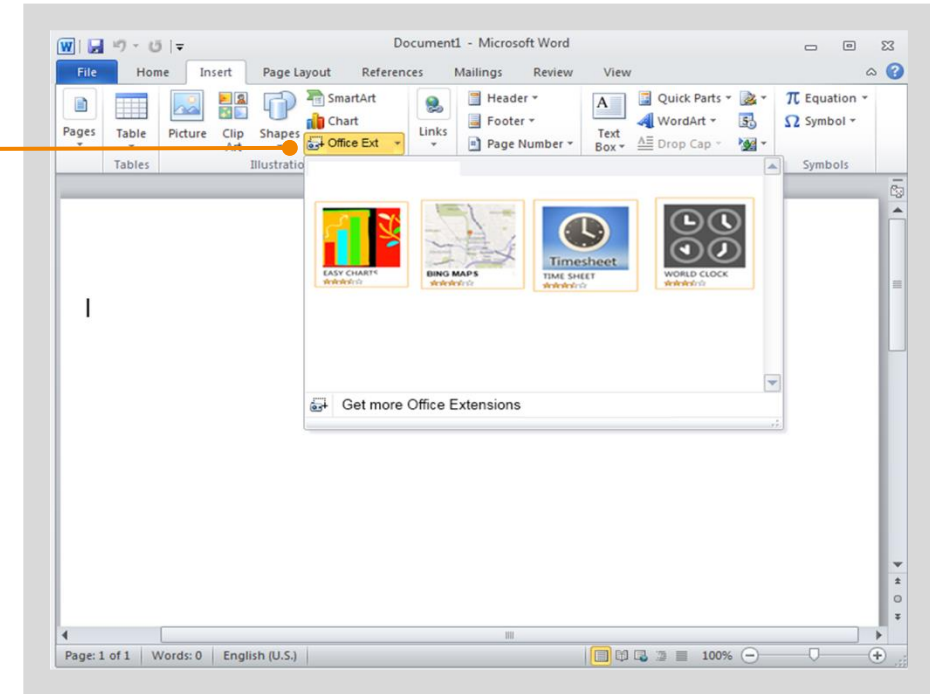
Public Marketplace

Company developed  
or approved solutions

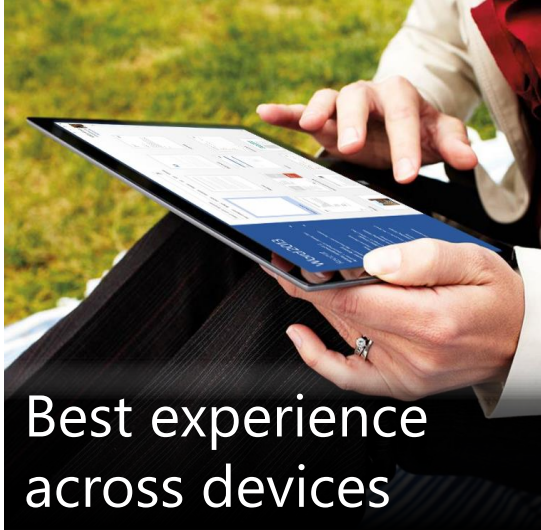


MY APPS provides a  
way for end users to  
manage their solutions

Find from  
the ribbon



# Business value of Your Modern Office



Enable and improve mobile productivity

Increase employee sat & retention

Simplify and save with per-user licensing



Enable new ways of collaboration with social, voice & video

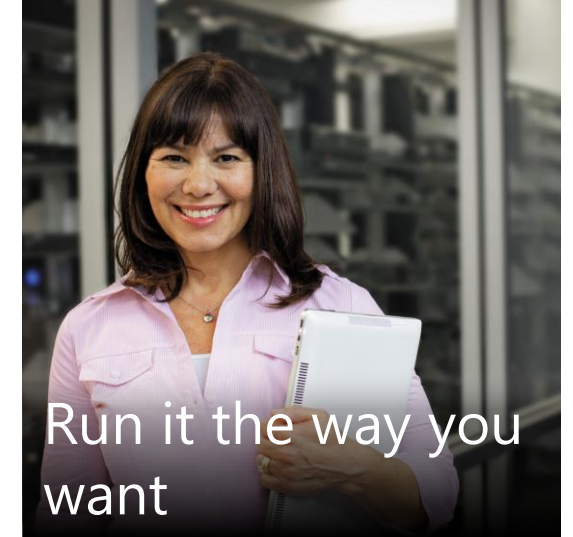
Reduce costs of video conferencing, telephony and travel



Keep critical business data protected

Streamline legal discovery

Comply with industry and government regulations



Reduce SW deployment & updates costs with streaming technology

Accelerate adoption of online services

Reduce IT operations costs with common tools



Office



The Microsoft logo, featuring the word "Microsoft" in a bold, italicized, sans-serif font. The letters are black, and a registered trademark symbol (®) is located at the top right of the word.