

# Program guide

## Server and Cloud Enrollment



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# Server and Cloud Enrollment program guide

## Contents

- How the SCE works ..... 3
- Available software and cloud services ..... 4
  - Core Infrastructure ..... 4
  - Application Platform ..... 4
  - Developer Platform ..... 5
  - Microsoft Azure ..... 5
  - Additional Products ..... 5
  - Software Assurance ..... 5
- How to enroll in the SCE ..... 6
  - Subscription in the SCE ..... 6
  - Azure in SCE ..... 6
  - Cloud Management benefit ..... 7
- SCE program details ..... 7
- Pricing ..... 7
  - Volume Licensing pricing principles ..... 7
  - Volume pricing ..... 7
  - Spread payments ..... 7
  - Microsoft Financing ..... 7
  - Agreement anniversary: annual reconciliation ..... 8
- Renewing other enrollments into the SCE ..... 8
- Managing your SCE ..... 8
- Committing to one or more components in an SCE ..... 8
- Adding products and cloud services ..... 9
- Software Asset Management ..... 9
  - Tracking CALs ..... 9
  - Product fulfillment VLSC ..... 9
  - Managing cloud services ..... 9
  - Using Software Assurance ..... 10
  - Getting Premier Support ..... 10
  - Getting Enterprise Strategy services ..... 10
- Resources ..... 10
  - Where to learn more ..... 11
- Appendix A: summary of Software Assurance benefits ..... 12
- Appendix B: Enterprise Agreement structure ..... 14
- Appendix C: Client Access License Suites ..... 15

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# Server and Cloud Enrollment program guide

## The Server and Cloud Enrollment

The Server and Cloud Enrollment (SCE) is an enrollment under the Microsoft Enterprise Agreement that allows highly committed customers to standardize broadly on one or more of the four server and cloud technologies from Microsoft. In exchange for making an installed base-wide commitment to an SCE component, you receive a range of benefits, including new cloud-optimized licensing options, simplified license management, and the best pricing and terms.

### Cloud-enabled

SCE offers application License Mobility to the cloud and new benefits for using System Center to manage Azure resources. SCE also includes a subscription option that offers more flexibility when retiring workloads, consolidating, or migrating to the cloud.

### Standardized and simplified

SCE replaces Enrollment for Core Infrastructure (ECI) and the Enterprise Application Enrollment (EAP) with a single enrollment spanning the Microsoft server and cloud technologies. This allows you to take advantage of simplified licensing through a standardized set of products and services to gain access to the latest technologies and benefits for all deployments.

### Cost savings and benefits

SCE offers great pricing and benefits for server and cloud products, including discounts on new licenses, Software Assurance. Customers with high purchasing volume may also qualify for premium benefits, including unlimited problem resolution support.

- 15% discount off of a license with Software Assurance products.
- 5% off Software Assurance products.
- A subscription option is available alongside perpetual licenses, giving you more flexibility when you need to retire workloads, consolidate, or migrate to the cloud.
- If you commit to the Core Infrastructure Suite (CIS), you will receive incremental rights to use System Center to manage Azure virtual machines and resources at no additional cost.
- Microsoft Premier Services customers may also qualify for unlimited problem resolution support for SQL Server, Windows Server and System Center, BizTalk Server, and SharePoint Server.
- All the benefits of Software Assurance, including access to License Mobility for many applications, which allows for even more seamless migrations to the cloud.

## How the SCE works

To enroll, an installed base-wide commitment, or monetary commitment in the case of Azure, is required to one or more of the following four SCE components:

- Core Infrastructure
- Application Platform
- Developer Platform
- Microsoft Azure

The following are also required:

- **Enterprise Agreement:** although you need to sign an Enterprise Agreement, an Enterprise Enrollment for Desktop is not needed to qualify.
- **Annuity coverage:** 100% Software Assurance or Subscription coverage is required on your installed base for each product family that you commit to, including those licenses that were not covered by Software Assurance when you entered the program.

With SCE, the following occurs:

- For licenses with continuous Software Assurance coverage, Software Assurance can be renewed at a discounted rate upon entering the program.
- For licenses that did not have Software Assurance, you can subscribe to the most current version of the product or repurchase the license and add Software Assurance.

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# Server and Cloud Enrollment program guide

- For incremental licenses purchased during the agreement term, you receive additional price savings on licenses with Software Assurance products.

## Available software and cloud services

Through the SCE, you can purchase groups of products and receive additional savings, or you can order software licenses and cloud services separately.

You will also see a distinction made between enterprise products that are available with an installed base-wide purchase commitment and additional products and enterprise cloud services that usually do not require such a commitment.

The following products are available:

### Core Infrastructure

- CIS Datacenter
- CIS Standard
- CIS Datacenter w/o Windows Server\*
- CIS Datacenter w/o System Center\*
- CIS Standard w/o Windows Server\*
- CIS Standard w/o System Center\*

All licensed Windows Server deployments must be covered with one of the above SKUs.

\*These SKUs are used for component licenses with continuous Software Assurance

### Minimum order requirement

You will need to purchase a minimum of 400 Core Licenses or more of one or a combination of CIS Suites Standard or Datacenter.

## Application Platform

### SQL Server Product Family

- SQL Server CAL
- SQL Server Enterprise per core
- SQL Server Standard per core
- SQL Server Standard Server

### BizTalk Server Product Family

- BizTalk Server Enterprise per core
- BizTalk Server Standard per core
- BizTalk Server Branch per core

### SharePoint Server Product Family

- SharePoint Server

### Minimum order requirement

You will need to purchase, at a minimum, the quantity of SQL per-core licenses needed for 50 cores or licenses for five SQL Server editions with 250 CALs.

If you would like to license BizTalk through an SCE, you will additionally need to purchase a minimum of 24 cores of BizTalk, any edition.

If you would like to license SharePoint through an SCE, you will additionally need to purchase a minimum of five servers of SharePoint Server.

*The SQL Server product family must be selected to enable the purchase of any other Application Platform product family.*

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# Server and Cloud Enrollment program guide

## Developer Platform

- Visual Studio Enterprise with MSDN
- Visual Studio Test Professional with MSDN
- Visual Studio Team Foundation Server CAL with MSDN
- MSDN Platforms

### Minimum order requirement:

You will need to purchase a minimum of at least 20 licenses of any combination of Visual Studio Enterprise and MSDN Platforms. A license is required for each user of any software licensed through MSDN subscription.

## Microsoft Azure

- All Microsoft Azure cloud services

### Minimum order requirement

If you are purchasing Core Infrastructure, Application Platform or Developer Platform products under your Server and Cloud Enrollment, the minimum monetary commitment for Microsoft Azure is one Monetary Commitment unit per month, or Azure can be used on a pay-go basis. Otherwise, the minimum monetary commitment for Microsoft Azure is 10 Monetary Commitment units per month.

## Additional Products

All products on the Enterprise Agreement additional products list can be added as additional products, except for products that require an installed base-wide commitment as SCE components.

The following are available as additional products:

- Visual Studio Pro
- SQL Server Enterprise Edition Server (non-core) Software Assurance only
- System Center Datacenter and Standard Edition (for managing non-Windows Server deployments)

These products may be added initially or at any point during the term of your SCE, allowing you to set up and maintain departments or divisions with specific needs more easily and still enjoy volume pricing advantages and an annualized payment option. Additional products may include device-based licenses, user-based licenses, cloud services, professional services, and other licenses that support your IT environment, such as CALs. *(For more detailed information about CALs and their use in Enterprise IT environments see [Appendix C: Client Access Suites](#).)* Subscription is not available for any on-premises additional product.

## Software Assurance

Microsoft Software Assurance offers you all day, every day support, deployment planning services, training, and the latest software releases and unique technologies, all through one program. You can improve user productivity with online training and home use licenses to help enhance skills and accelerate familiarity with Microsoft software and services. To help your IT staff efficiently implement and manage Microsoft products and services, Software Assurance provides technical training and access to new software releases when they become available. In addition, Software Assurance supports a greater variety of cloud and hybrid deployment options with extended license rights that let you deploy existing server application licenses in shared datacenters. *(See [Appendix A](#) for a descriptive listing of Software Assurance benefits.)*

## Unlimited Problem Resolution Support

Unlimited problem resolution support, a benefit only found in the SCE, allows you to receive an unlimited number of premier reactive phone services support hours for the Core Infrastructure and Application Platform components purchased through the SCE. To qualify, you need to spend at least \$250,000 USD on Software Assurance each year for each component you opt in, and you *must have* an active Premier Services Agreement.

If you opt into the agreement, you lose the ability to convert incidents (earned through Software Assurance on SCE products) to premier hours for qualifying products.

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# Server and Cloud Enrollment program guide

## How to enroll in the SCE

To enroll in the SCE, you will need to identify your installed base for the SCE components that you wish to purchase. You will need to identify:

- All existing licenses deployed with continuous Software Assurance across all your existing licensing agreements and enrollments.
- All licenses deployed (in use) without continuous Software Assurance.
- Any licenses you would like to add at the signing of your SCE.

Next, you will need to make sure you have full Software Assurance coverage on all these licenses. Licenses with Software Assurance simply renew as Software Assurance only in the SCE.

For deployments that are currently licensed without Software Assurance, you have two options:

- You can add subscription SKUs to license these workloads.
- You can add new License with Software Assurance SKUs at signing for these workloads.

If you are enrolling in the Core Infrastructure Component, you will need to make sure that all your Windows Server deployments are also licensed with System Center through a CIS SKU. You can do this with subscription licenses or by adding a new License with Software Assurance. In scenarios where you have current Software Assurance on either Windows Server or System Center, but not both, you can purchase the “CIS without” SKUs, which include Software Assurance for both products, but only a license for the product you do not own.

## Subscription in the SCE

Subscription provides you with flexibility both in meeting the coverage requirements of an SCE and when deploying new licenses. You can purchase subscriptions to cover licenses without continuous Software Assurance at signing or for new deployments

Subscription provides flexibility through:

- Lower upfront costs when signing an SCE.
- More purchasing options for new units.
- Ability to reduce licenses annually when retiring workloads, consolidating, or migrating to the cloud.

Subscriptions require a minimum commitment of 12 months. However, should you not wish to renew or prefer to purchase a license, buyout pricing will be set at year three True-Up pricing. Subscription SKUs can be purchased through Monthly Subscription Units (MSUs) and can be included with perpetual licenses in the same SCE.

## Azure in SCE

You can purchase Azure in one of two ways in the SCE:

- Azure is automatically available when enrolling in any of the other three SCE components (such as Core Infrastructure, Application Platform, and/or Developer Platform). You will receive an activation email from Microsoft inviting you to provision Azure Services without the need to purchase Monetary Commitment.
- Azure Monetary Commitment can be purchased without enrolling in any of the other three SCE components.

If you are heavily committed to deploying server technologies on-premises, making an installed base-wide SCE commitment to Windows Server and System Center, SQL Server, or Developer Tools allows you to standardize on or more of these technologies without any upfront commitment to Azure. However, once you are ready to move some of your workloads to the cloud, you will be able to start using Azure immediately and get billed quarterly only for what you use.

You also have the option of signing an Azure-only SCE—this means that you purchase Azure only without a commitment to any of the other three SCE components. The minimum monetary commitment for Microsoft Azure is 10 Monetary Commitment units per month. You will need to sign a three-year contract, but you do have the ability to increase or decrease your commitment annually.

Customers purchasing Microsoft Azure through their SCE will be eligible to continuing using Azure on a pay-go basis after their enrollment expires.

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# Server and Cloud Enrollment program guide

## Cloud Management benefit

If you enroll in the core infrastructure component, you can use System Center to manage Azure Virtual Operating System Environments (VOSEs) without needing to acquire an additional license. You can, of course, use license mobility to move existing qualifying licenses to the cloud when moving workloads to Azure, but this benefit will also allow you to manage new deployments as well, without buying additional licenses.

Eligible Azure VOSEs instances include:

- Windows virtual machine instances
- Cloud service instances (web and worker role)
- Storage accounts
- SQL databases
- Website instances

## SCE program details

### Pricing

#### Volume Licensing pricing principles

The annual price-per-license budgeting feature of the SCE is predictable, so you can forecast software technology costs up to three years in advance. A payment (based on your initial order) is due each year on the anniversary of your SCE. Should you add additional software licenses or subscriptions during your agreement, the per-license costs remain the same or may be lower given the program's volume pricing levels.

#### Volume pricing

At the onset of your Enrollment, pricing is based on a tiered volume discount structure, meaning the greater the size of your purchase commitment the less you will pay for an individual license.

#### Spread payments

Payments for products and services purchased at signing may be spread over three annual payments mapping to your yearly agreement anniversary. This is a benefit of the EA's Software Assurance coverage and is offered as an optional payment term with no cost-of-money fees.

#### Microsoft Financing

Microsoft Financing helps you expand your IT purchasing power and improve cash flow with easy, flexible, and affordable payment plans. You can apply Microsoft Financing to all EA purchases and match payments to align with your business requirements.

With Microsoft Financing, you can craft a customized payment plan to meet your needs by selecting from a range of flexible payment options, including:

- **Monthly, quarterly, or semi-annual spread payments:** avoid a large upfront investment by spreading low, equal, and predictable payments over 12 to 60 months.
- **Deferred payments:** defer making your first payment for up to six months, allowing you to begin deploying and benefitting from your IT investments immediately, and then pay when your budget becomes available.
- **Ramped payments:** manage cash flow more strategically by matching payments to staged technology deployment, paying less initially and more in the later stages of the roll-out, and ramping down legacy technology at the same time.

Microsoft Financing offers the ability to:

- Make software purchases through a payment structure that aligns to your budget, cash flow, or deployment schedule.
- Add new products, upgrades, or consulting services to an existing agreement outside of normal budget cycles, at any time.
- Apply total solution financing for complete software, services, and hardware solutions including non-Microsoft products.

**Note:** Microsoft offers Microsoft Financing to credit approved customers in specific countries with third-party financing providers under the Microsoft Financing program. Learn more about Microsoft Financing at [www.microsoft.com/financing](http://www.microsoft.com/financing).

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# Server and Cloud Enrollment program guide

## Agreement anniversary: annual reconciliation

Over the life of your SCE, you can deploy additional software and online services and then account for these changes through an annual reconciliation process known as True-Up.

Once a year, you are asked to reconcile your SCE licenses, subscriptions, and services to account for anything that has been added in the previous 12 months. This effort culminates in an order you place (or an Update Statement you submit) that reconciles all the software licenses, subscriptions, or online services added or used by your organization over the course of the year. Your annual reconciliation order (or Update Statement) is due 60-30 days prior to your Enrollment anniversary, which helps Microsoft make sure you're taking advantage of allowable license transitions or license reductions before issuing your annual invoice. (See the [Enterprise Agreement True-up Guide](#) for more information.)

## Renewing other enrollments into the SCE

The SCE has replaced the Enrollment for Core Infrastructure (ECI), the Enrollment for Application Platform (EAP) and the Enrollment for Microsoft Azure (EWA). It is important to carefully evaluate whether the SCE is a good fit for your needs when one of these three agreements expires.

### Renewal considerations if you have an EAP

If you have an expiring EAP, you can continue your installed base-wide commitment to SQL Server, Visual Studio, BizTalk Server, and SharePoint Server in the SCE. You will see some small pricing changes as a result of standardized and simplified discounts.

Among these changes are a new 5% discount on Software Assurance and a full 15% discount on the complete License with Software Assurance SKUs for key components. This discount is standardized across all product editions and is consistent with the discounts that are available in the Enterprise Enrollment.

**Note:** the "Deferred License" approach through the Software Assurance Prior L SKU that was available in the EAP is replaced in the SCE with a more flexible subscription option.

### Renewal considerations if you have an ECI

These changes do not impact an ECI customer during the term of the Enrollment. With an installed base-wide commitment to the Core Infrastructure Suites (CIS) through SCE, ECI customers will retain access to the best pricing, new subscription options, new Microsoft Azure benefits, and access to the latest technologies. New benefits like System Center Azure management rights and the ability to qualify for unlimited support are also included. SCE provides a 15% discount on License with Software Assurance and 5% on Software Assurance for Core Infrastructure Suite (CIS) Standard and Datacenter (SE and DC). These discounts are in addition to the discounts already provided for CIS SKUs in non-SCE programs.

If you only want to partially cover your environments with CIS, you can very easily do so through other volume licensing programs, with no dedicated contracts or unit minimums. Existing ECIs can be renewed into the CIS SKU in other programs, such as Select Plus\* or Additional Products in the EA Enterprise Enrollment.

\*Effective July 1, 2016, in markets where the MPSA is available, Microsoft will stop accepting new orders and Software Assurance renewals through existing commercial Select Plus agreements at your next agreement anniversary date. This retirement does not apply to government and academic Select Plus agreements. More information is at [www.microsoft.com/selectfaq](http://www.microsoft.com/selectfaq).

## Managing your SCE

### Committing to one or more components in an SCE

To enroll in an SCE, you will sign a Master Agreement (MBSA) and an Enterprise Agreement in addition to the SCE. SCE can cover one or more components under the EA. If you want to make an installed base commitment to more than one component, this can be accommodated within one SCE contract. You will be able to commit to additional components throughout the term of your SCE.

Once you have made an installed base-wide commitment to a given component, you get all the benefits that go along with that component. If an additional commitment is made to an alternate component, then you will also realize the incremental benefits for that set of products. There is no cumulative benefit of adding multiple components, other than the simplicity of standardizing your Server and Cloud licensing in a single vehicle.

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# Server and Cloud Enrollment program guide

## Adding products and cloud services

Throughout your SCE term, you may adjust your Microsoft software and cloud services licenses in two ways:

- If you need to add more licenses for products already enrolled for in the SCE, these changes are reported at your next agreement anniversary through an annual reconciliation process known as True-up.
- If you want new products or cloud services, you can order these through your Microsoft Reseller at any time during your agreement.

## Software Asset Management

Software Asset Management (SAM) is an industry best practice that helps you control costs and optimize software investments across your organization. Administered through an ongoing plan, SAM makes it easier to identify what you have, where it's running, and whether redundancy may exist. Microsoft offers several resources that you may use to establish or improve your SAM practices.

The Microsoft SAM site provides a SAM optimization kit, links to several SAM self-service tools to assist with deployment discovery, and a list of Microsoft-certified SAM Partners you can contact directly, should you wish to have experts help you devise and implement a SAM plan. (See [Microsoft Software Asset Management](#) for more details.)

## Tracking CALs

The Microsoft Assessment Planning (MAP) Toolkit features an IT-based Software Usage Tracker functionality that provides usage reports for the following server products: Windows Server, Exchange Server, SQL Server, SharePoint Server, and System Center Configuration Manager.

This automated software asset management-related functionality is designed to be used by Microsoft Volume Licensing customers. The Software Usage Tracker provides you with a view of your actual server usage, which can be valuable for comparing with your purchased CALs, or for True-up and agreement renewal discussions. (Learn more about CALs in [Appendix C: Client Access License Suites](#). Learn more about [MAP Toolkit](#).)

## Product fulfillment VLSC

The Volume Licensing Service Center (VLSC) is the primary location for Volume Licensing customers to view licensing information, download Microsoft software, and manage Volume Licensing benefits and subscriptions.

The VLSC licensing dashboard includes a notification area for site alerts, a Volume Licensing news and announcements section, and links to key tasks. VLSC helps you manage your SCE purchases with:

- Licensing information composed of the Licensing Summary and the Relationship Summary.
  - Licensing Summary: you can use VLSC to view current and past Microsoft License Statements across programs and agreements.
  - Relationship Summary: VLSC includes a report that shows all Volume Licensing agreements associated to a user's profile. You can also view further details about offerings, contacts, licenses, and purchase orders. The Relationship Summary provides a consolidated summary of all Volume Licensing IDs associated with the user's Windows Live ID when accessing VLSC.
- Downloads: accelerated download speeds and a simple, secure user interface make it easier and safer for you to use VLSC to find the right product, based on your licensing entitlements.
- Product Keys: VLSC makes it easier for you to request product keys for the Windows operating system, allows retrieval of volume license keys for all Microsoft licensed products, and provides access to technical support.
- Software Assurance Benefits Summary: you can view the Software Assurance benefits available across all agreements associated to a user's profile. The Software Assurance Benefits Summary includes the total eligible quantity of benefits across all agreements, benefits that have not yet been used, and benefits that have not yet been activated.
- Online Services: access details about Microsoft Online Services subscriptions and how to manage them.
- Subscriptions: access details and management tools for Microsoft Developer Network (MSDN) and TechNet subscriptions.
- Help: access information about the VLSC site, an FAQ, and contact details for the Support Center.

## Managing cloud services

While management processes may be modified to accommodate future cloud service offerings, you currently have two main ways to manage Microsoft cloud services:

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# Server and Cloud Enrollment program guide

- Use the Microsoft Azure Enterprise Portal to manage your accounts, configure rules and settings for various Azure services, and generate reports.
- Use Microsoft System Center to manage both public and private Microsoft cloud implementations. System Center's comprehensive management capabilities allow it to monitor and manage your entire IT infrastructure stack from traditional physical servers to virtualized servers, virtual machines, running workloads, and all the way up to service-based cloud components.

## Using Software Assurance

Whether you want to download the latest Windows Enterprise Edition software, get all day, every day Problem Resolution Support, or give employees access to Office training, you will need to claim your benefits through the Volume Licensing Service Center (VLSC).

Once you are signed into VLSC, you will follow different steps depending on the specific benefit you want to use. Instructions for claiming and using each benefit are posted on the Software Assurance website. (See the [Software Assurance website](#) for more details.)

## Getting Premier Support

Premier Support provides annually allocated support through the term of your enrollment. There is no concept of a True-up for Premier Support but rather additional hours are purchased, as needed, to supplement your particular level of service. Using Premier Support is a matter of contacting your assigned Microsoft Services Representatives.

## Getting Enterprise Strategy services

The Enterprise Strategy Program (ESP) provides access to an annually allocated Enterprise Architect and other services throughout the term of your EA, as described in the [Microsoft Product Terms](#). There are three different service offerings (Connect, Foundation, and Portfolio) but no concept of a True-up for ESP. Instead, additional capacity may be purchased through a Capacity Add-On option.

## Resources

### Online management tools and information

Designated members of your organization gain access to the following online tools to use and manage aspects of your SCE.

- Volume Licensing Service Center (<https://www.microsoft.com/Licensing/servicecenter/default.aspx>). Use the Volume Licensing Service Center to download licensed products, access product keys, and manage your Volume Licensing agreements and license acquisition activity, all in one online location.
- Software Assurance Benefits ([www.microsoft.com/softwareassurance](http://www.microsoft.com/softwareassurance)). Most benefits can be accessed through the Volume Licensing Service Center. The Software Assurance website provides everything you need to know to get started.

**Note:** when you subscribe to Microsoft cloud services, you gain access to online administration and monitoring tools. See *Managing Cloud Services* on previous page.

### Buying, renewing, or adding to the SCE

To buy, renew, or add products and services to your SCE, contact your Microsoft Authorized Enterprise Software Advisor (ESA) or Microsoft Authorized Large Account Reseller (LAR).

- In the United States, call (800) 426-9400, or find an authorized reseller.
- In Canada, call the Microsoft Resource Centre at (877) 568-2495.

### Academic, government, and charitable organizations

If you are affiliated with an academic, government, or charitable organization, there are additional Volume Licensing programs available to you, which may include additional partner and pricing advantages. Visit [Microsoft Volume Licensing](#) for more information.

### Worldwide

For information about Volume Licensing offerings available in your area, find the [Microsoft Volume Licensing website for your country/region](#).

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# Server and Cloud Enrollment program guide

## Where to learn more

Microsoft Volume Licensing [www.microsoft.com/licensing](http://www.microsoft.com/licensing)

Microsoft Enterprise Agreement [www.microsoft.com/licensing/licensing-options/enterprise.aspx](http://www.microsoft.com/licensing/licensing-options/enterprise.aspx)

Microsoft Online Services [www.microsoft.com/licensing/onlineservices](http://www.microsoft.com/licensing/onlineservices)

Software Assurance [www.microsoft.com/softwareassurance](http://www.microsoft.com/softwareassurance)

Microsoft Volume Licensing Service Center [www.microsoft.com/en-us/Licensing/existing-customer/vlsc-training-and-resources.aspx](http://www.microsoft.com/en-us/Licensing/existing-customer/vlsc-training-and-resources.aspx)

Microsoft Financing [www.microsoft.com/licensing/how-to-buy/financing.aspx](http://www.microsoft.com/licensing/how-to-buy/financing.aspx)

# Server and Cloud Enrollment program guide

## Appendix A: summary of Software Assurance benefits

The table below offers a summary of available Software Assurance benefits for on-premises software organized by type: new products, deployment, training, support, and specialized benefits. These benefits can vary depending on the volume and type of licenses (such as Windows Server or Office) you have purchased under your Enterprise Agreement.

Benefit	Description	Entitlement summary
<b>New products</b>		
<b>New product versions</b>	Provides new software version releases so you have access to the latest technology.	Every license covered under Software Assurance may be upgraded to the newest version.
<b>Step-up licensing availability</b>	Allows you to migrate your software from a lower-level edition to a higher-level edition, such as Office Standard to Office Professional Plus, at a low cost.	To get a Step-up license, you need a license for the qualifying, lower-level product. For current details, refer to the Microsoft <a href="#">Product Terms</a> .
<b>Deployment</b>		
<b>Planning services</b>	Provides structured planning services from Microsoft partners to enable efficient deployments of Microsoft application, system and server products, and cloud services.	You receive a number of Planning Services days based on the number of qualifying Office Application, CAL Suite and Server products with Software Assurance coverage.
<b>License Mobility through Software Assurance</b>	Allows you to deploy certain server application licenses on-premises or in the cloud by assigning your existing licenses to an authorized service provider's server farm.	You may utilize License Mobility when you carry Software Assurance on eligible server application products.
<b>Training</b>		
<b>Training Vouchers</b>	Provides in-depth technical classroom training for IT professionals and developers.	You receive a number of Training Days based on the number of qualifying Office and/or Windows operating system licenses covered with Software Assurance.
<b>E-Learning</b>	Offers self-paced interactive training designed for end-users, delivered via Internet or Intranet.	For every qualifying license (such as Office Word or Windows OS) covered by Software Assurance, one person in your organization may access E-Learning courses for that product.
<b>Home Use Program</b>	Provides employees with the latest version of Microsoft Office for their home computer, via low-cost download.	For each Office application license, you have covered with Software Assurance, a user of the licensed PC or device may acquire, at low cost, one copy of that product for use at home.
<b>Support</b>		
<b>All day, every day Problem Resolution Support</b>	Provides around-the-clock phone and web incident support for Microsoft server and desktop products.	With the exception of the Open License Program, when you have at least one server license covered with Software Assurance you get one complimentary phone support incident, plus unlimited web support for eligible server products covered with Software Assurance. You are also eligible for an additional phone support incident for every US\$200K spent on system and application Software Assurance, and for every US\$20K spent on server and Client Access License Software Assurance.
<b>Extended Hotfix Support</b>	Provides specific product fixes on a per customer incident basis, beyond the standard product support.	While annual fees normally charged as part of an Extended Support agreement are waived, to receive this benefit you must have Software Assurance

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## Server and Cloud Enrollment program guide

		coverage for the related product pool and a Premier Support Agreement in place.
<b>Specialized benefits</b>		
<b>Cold backups for disaster recovery</b>	Provides licensing for servers used as offline (“cold”) backups for disaster recovery purposes.	For each qualifying Server license, you have with Software Assurance and related CALs, you may run one instance of the software on a “cold” server for disaster recovery purposes.
<b>Enterprise Source Licensing Program</b>	Provides access to Microsoft Windows source code for internal development and support.	To receive this benefit, you must have Software Assurance coverage for all of your purchases under the systems product pool and have at least 1,500 desktops covered with Software Assurance.
<b>Spread payments</b>	Payment for License and Software Assurance may be spread across three equal, annual sums.	Available on all Volume Licensing programs, except Open License.

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# Server and Cloud Enrollment program guide

## Appendix B: Enterprise Agreement structure

### Enterprise Agreement structure

The structure of the Enterprise Agreement consists of three components: the MBSA, Enterprise Agreement, and any Enterprise Agreement Enrollments. The MBSA covers multiple Volume Licensing programs including the Enterprise Agreement and also Services terms. The Enterprise Agreement governs all Enrollments signed under the EA. Each Enrollment then contains terms which apply only to the specific offers available under that Enrollment, as well as outlines ordering, billing and pricing terms. The purpose of this agreement structure is to simplify the license agreement process by allowing general governing contract terms to be signed once, without the need to re-negotiate terms when you choose to purchase additional licenses through your Enrollments.

MBSA

Enterprise Agreement

Server and Cloud Enrollment  
Enterprise Enrollment

### Agreement components

An MBSA is required. This is a master agreement that defines contract terms common to Volume Licensing and Services agreement. The MBSA needs to be signed only once with, or prior to, your Enterprise Agreement.

The Enterprise Agreement defines the license terms which apply to all Enrollments. The Enterprise Agreement Enrollments establish the basic information that your organization can use to buy product licenses under the Enterprise Agreement. They define purchasing requirements, ordering rules, billing options and pricing terms. Additionally, they define purchase details like the term of the licensing arrangement, products, and whether or not the Enrollment requires an organization-wide purchase commitment. They also identify the Enrolled Affiliate, included Affiliates, specific Enrollment contacts, and the Enterprise Software Advisor (ESA) or Large Account Reseller (LAR).

### Additional documents

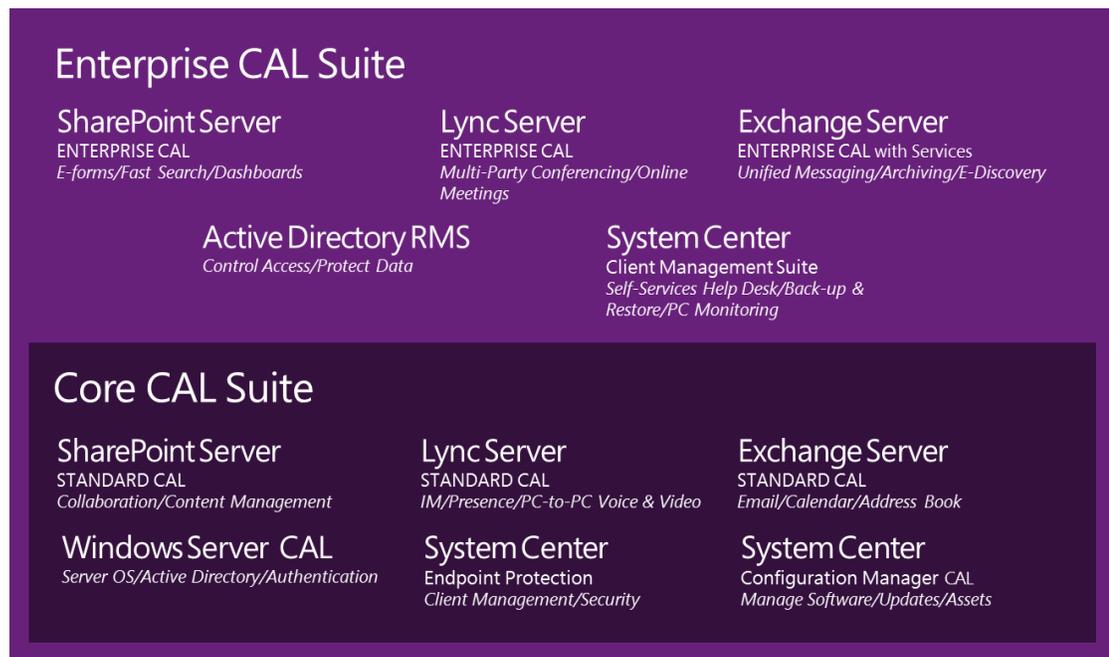
In July 2015, a new document called the Product Terms replaced both the Product Use Rights and the Product List. Together with the program agreement, Product Terms contains all the terms and conditions for how you purchase licenses for software and online services through Microsoft Volume Licensing programs, with the exception of the Microsoft Online Subscription and Cloud Solution Provider programs, as well as how you may deploy and use software licensed under those programs. Information on how to deploy and use Online Services continues to be found in the Online Services Terms (OST) for all programs. (For a copy of the current Product Terms, visit [www.microsoft.com/licensing/about-licensing/product-licensing.aspx](http://www.microsoft.com/licensing/about-licensing/product-licensing.aspx).)

# Server and Cloud Enrollment program guide

## Appendix C: Client Access License Suites

A Client Access License (CAL) is a license granting access to certain Microsoft server software. CALs are used in conjunction with Microsoft Server software licenses to allow users and devices to access and utilize the services of that server software. When licensing CALs, keep the following in mind:

- Microsoft offers two Client Access License (CAL) Suites, the Core CAL Suite (Core CAL) and the Enterprise CAL Suite (ECAL), which provide access rights to a number of server products and online services. When you license CAL Suites through your EA, you do so on a company-wide basis.
- The Enterprise CAL Suite includes all of the components of the Core CAL Suite, along with other CAL Suite components. (See chart below for CAL Suite components).\*
- You can acquire the Enterprise CAL Suites upfront or as a “Step-up” from the Core CAL Suite. Also, customers acquiring CAL Suites through an EA have Software Assurance, so you can update your CAL licenses as you update your Server products to help ensure proper licensing alignment.\*\*
- Microsoft continues to offer both a per-user and a per-device licensing model when purchasing CALs.
  - With the User CAL, you purchase a CAL for every user who accesses the server to use services such as file storage or printing, regardless of the number of devices they use for that access. Purchasing a User CAL might make more sense if your company employees need to have roaming access to the corporate network using multiple devices, or from unknown devices, or you simply have more devices than users in your organization.
  - With a Device CAL, you purchase a CAL for every device that accesses your server, regardless of the number of users who use that device to access the server. Device CALs may make more economic and administrative sense if your company has workers who share devices, for example, on different work shifts.



\*CAL Suites component are updated to support features and functionalities of new Microsoft server products and services. Refer to [www.microsoft.com/en-us/Licensing/product-licensing/client-access-license.aspx](http://www.microsoft.com/en-us/Licensing/product-licensing/client-access-license.aspx) for the latest CAL Suite product and licensing information.

\*\*Note: When licensing CALs the CAL must be the same or higher version of the server software, meaning if you upgraded to Windows Server 2012, you need to license 2012 Windows Server CAL.