



FUJAIRAH NATIONAL GROUP

Enterprise Project Profile

Customer Benefits

- A fully integrated ERP solution that brings together People, Processes and Technology
- Consolidated reports available in real-time for senior management
- Reduced time needed to close the accounts at the end of each month
- High availability of application to users due to Microsoft cluster configuration

Case Study

Fujairah National Group (FNG) is one of the largest and well established companies on the east coast of the UAE. Established in 1982, FNG operates across diverse segments including oil storage, trading, aviation, shipping, transportation, construction and contracting amongst others.

Al-Futtaim Technologies was awarded the contract to provide a state-of-the-art IT infrastructure and implement Enterprise Resource Planning (ERP) for the 17 companies operating under FNG.

"The decision of implementing ERP across Fujairah National Group was part of the vision of the Board of Directors and they took a personal interest in the project," said Syed Anisuddin - IT Manager, FNG.

"We were looking to receive timely and reliable MIS reports across all operating companies as per our strategy always to use state-of-the-art technology with best reporting methodologies to run the business."

About Al-Futtaim Technologies

Al-Futtaim Technologies, part of the Al-Futtaim group, works with best-in-class brands such as Panasonic, Alcatel-Lucent, Microsoft Business Solutions and HP among others to deliver a full spectrum of business solutions. It has earned the reputation as one of the region's leading system integrators through its ability to understand business needs and provide innovative solutions through effective design and implementation. This has resulted in an impressive customer base across different verticals – Real-Estate, Banking and Finance, Hospitality and Healthcare amongst others.

Enterprise Resource Planning

FNG selected Al-Futtaim Technologies from a pool of well known solutions providers after several rounds of demos where the Al-Futtaim Technologies' consultants presented several scenarios and reports that accurately captured the requirements of the conglomerate. The proposed Microsoft Dynamics solution would serve



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Syed Anisuddin
IT Manager
Fujairah National Group

the diverse business needs of FNG as a single ERP that can be accessed from a central location for security, reliability and management.

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Scope of Work for ERP:

- GAP Analysis & Creation of SRS (system requirement study) document
- Risk Analysis and Mitigation Strategy
- Initial Training to super users
- Data Migration & Implementation
- Testing & Documentation
- Post-implementation Support

Modules:

- Financials Series • Distribution Series • Project Series
- Field Service Series • Customization Suite
- Enterprise Reporting & Intelligence

Industry and Implementation:

- Trading & Distribution • Construction & Contracting
- Medical Center & Pharmacy • Transportation & Workshops
- Investment & Portfolio Management • Aviation School

A Complete Communications Solution

FNG also selected Al-Futtaim Technologies to implement an end-to-end IT infrastructure solution. This includes Microsoft software, HP servers and storage, and FortiGate Appliance perimeter security. The core infrastructure was consolidated across the business into one Data Center that allowed all the group companies to access the information from a central location.

“The complexity of the task required the constant supervision by the Al-Futtaim Technologies’ project management team. Working closely with FNG, the team ensured that the implementation and intricate customization of the software caused minimal disruption to daily functioning of the Group,” said Venkat Raghavan, General Manager, Al-Futtaim Technologies.

