



# Stay Connected, Whatever Your Business

Help your employees meet the demands of your industry with Windows Mobile® applications



## Mobile for Manufacturers

Mobile for Retailers



Financial services organisations use

Windows Mobile solutions to deliver

wherever they are. These businesses

react faster to market changes while

maintaining total information integrity,

with advanced encryption and security

German bank Sparkasse Hanauerland

Security and Acceleration Server 2004,

to authenticate employees before

has deployed Windows Mobile

devices with Microsoft Internet

they can access information.

Using other applications, traders can

monitor prices and buy or sell stock

wherever they are, while mortgage

features.

time-critical information to employees,



**Enabling Businesses to go Mobile** 

Microsoft®

they're connected. Using Windows and customers—and access critical

Windows Mobile applications address suppliers. Manufacturers can provide

Financial firms can stream real-time market information to mobile devices to help traders stay ahead of the game. And all these solutions integrate with your existing business systems.

Microsoft® has also created mobile versions of its unified communications technologies, making it even easier for your people to stay in touch. Applications such as Microsoft Office Outlook® Mobile and Microsoft Office Communicator Mobile make for faster decision-making, speedier sales cycles, and more productive personnel.

Mobile technology makes it easier to deliver the right information to the right people. Many manufacturers deploy Windows Mobile solutions to manage every aspect of the business, from the supply chain to operations and transport.

## **Improve efficiency**

Danish fashion supplier Wearhouse has equipped its sales representatives with Windows Mobile devices that scan the barcodes of the garments that customers select, so they no longer need to take orders by hand.

Windows Mobile solutions can also track and monitor parts and inventory as they move through the production process, helping to avoid over-stocking and reduce costs.

# the limitations of fixed computers and tills. **Access Information in Real-Time**

Mobile technology has transformed the

retail industry, freeing employees from

Hungary-based meal delivery company Food Express has rolled out Windows Mobile devices with Microsoft Office Outlook Mobile. Combined with Microsoft ActiveSync®, the solution gives managers real-time access to e-mail messages, business contacts, and calendars wherever they are.

Elsewhere, Windows Mobile pointof-sale solutions cut queuing time in stores and improve customer service, while other applications help retailers manage strategic tasks such as stock take, replenishment, and price checking.

## company advisors can complete property inspections in the field using integrated

**Authenticate Users** 

iMate Ultimate 9502

line-of-business tools.



The iMate Ultimate 9502 is a no-compromise messaging device with a high-resolution touchscreen display. Wireless connectivity includes triband 3.5G, 802.11b and 802.11g WiFi, Bluetooth 2.0 + EDR, and quad-band with EDGE. It has integrated GPS for mapping and navigation. www.imate.com

## To find out more

To find out more about how Windows Mobile can increase your business productivity, please visit:

### www.windowsmobile.com

To find out more about the benefits of Microsoft Office Outlook Mobile, Microsoft Office Communicator Mobile, and other unified communications technologies, please visit:

## www.microsoft.com/uc

To find out more about the extensive choice of line-of-business applications supported by Windows Mobile and how they can address the specific needs of your industry, please visit:

www.microsoft.com/emea/ windowsmobileapps

Microsoft® Windows Mobile® enables your workforce to be both mobile and connected.

Improve business productivity with a Windows Mobile powered device. Featuring Direct Push technology, get up-to-date e-mail delivery and automatically synchronize Microsoft Office Outlook® calendars, tasks and contacts. Deploy your key business applications safe in the knowledge that confidential information will be kept that way using important device security and management features.

## **Microsoft System Center Mobile**

**Device Manager 2008** gives your IT team more control over your Windows Mobile devices. Enhanced features such as over-the-air policy enforcement and instant remote device wipe help them manage phones more easily and protect sensitive information.

The solution supports thousands of users and offers simpler maintenance to help reduce IT management costs. To find out how it can help you control and secure your devices, please visit:

www.microsoft.com/systemcenter/mobile

## Motorola MC35

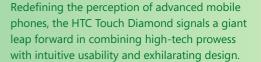
The Motorola MC35 has it all—GPS PDAstyle phone, mobile computer, digital camera, and barcode reader. Plus, the MC35 supports existing and next generation enterprise applications. It's built to handle all-day, every day use in the most demanding environments. www.motorola.com

## Samsung SGH-i780

The SGH-i780 combines super-slim Samsung design with Windows Mobile. Key features include a large touch screen, 360-degree optical joystick and full QWERTY keypad, along with built in A-GPS and optional navigation package.

www.samsungmobile.com

### HTC Touch Diamond



www.europe.htc.com







## Field Service Engineer—Jurgen

Jurgen stays connected to the office using his Windows Mobile® device



## **Mobile Professional—Paula**

Paula uses her Windows Mobile device to stay up-to-date with appointments and orders.



## Financial Advisor—Osvaldo

Osvaldo keeps up with market news using his Windows Mobile device.





Jurgen is a remote worker for an industrial equipment supplier. At the start of the day he checks his planned workload using Microsoft Dynamics™ AX Mobile Sales.



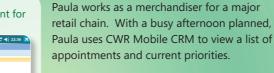
Microsoft Dynamics AX Mobile Sales uses RoleTailored technology to help Windows Mobile users carry out their daily tasks more efficiently.

www.microsoft.com/dynamics/ax

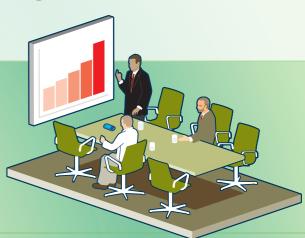
### 12:00

CWR Mobile CRM is a leading mobile client for Microsoft Dynamics<sup>TM</sup> CRM.

This cost-effective solution gives sales and service personnel in the field instant access to accurate CRM data through their handheld devices. www.cwrmobility.com



Preparing for her next meeting, Paula uses CWR Mobile CRM to review current offers from the corporate office and sales trends for the region.



Osvaldo works for a large financial institution. On the way to a customer meeting, he receives an alert about some important financial results through Reuters Wireless Delivery System. Osvaldo uses the information to better advise his customer.



Reuters Wireless Delivery System sends time-critical market prices and news direct to Windows Mobile devices. Users get real-time access to detailed quotes and watchlists, alerts, charting, and a portfolio tracker. about.reuters.com/ productinfo/wirelessdelivery

Jurgen's first customer requests some replacement parts. Using Microsoft Dynamics AX, Jurgen creates an on-screen purchase order and takes an electronic signature to confirm the transaction. It is then automatically sent for processing.

Envision is a GPS mobile phone tracking solution for organisations with a mobile workforce. It brings a new dimension to field service management, with real-time resource and appointment tracking for logistics, sales, and service departments. www.envision-live.com



Back in the office, Jurgen's manager Jan receives an urgent call from a customer. Using Envision, Jan checks the real-time location of the company's workers to see who is nearest to the customer site. Jan schedules the emergency appointment for Jurgen, who automatically receives an alert.

### 13:00

Paula's first appointment is at one of the company's busiest stores. Upon arrival she learns that the daily delivery has not arrived. Using CoPilot Live FleetCenter she checks the real-time location of the delivery and sends a message asking the driver for an estimated time of arrival.

Linking to CoPilot Live Mobile Navigation, CoPilot Live FleetCenter is a Web-based fleet management and job scheduling solution. It can monitor driver locations in real-time, send new destinations, and forward customer tracking links. www.alk.com/copilot

With Lemon Way Wonderbank Mobile, banks can give robust, secured, transactional solutions to customers who use Windows Mobile devices. Users can review their accounts, transfer money, pay bills, and buy or sell stocks. www.lemonway.fr

crucial share price changes.

After his meeting, Osvaldo uses Reuters Wireless Delivery System to set up a portfolio tracker,

monitoring the customer's investments. He configures the application to alert him when a

Osvaldo has appointments in Germany, so it's time to head to the airport. On his way, he transfers money between his personal bank accounts using Lemon Way Wonder-

TBS TaskMaster is an enterprise mobility solution that gives organisations a competitive edge by integrating seamlessly with backoffice systems and allowing businesses to communicate information wirelessly to their field workers.

www.tbsmobility.com



Reviewing the store's inventory, Paula decides to order additional stock of a popular item. Using TBS Taskmaster, Paula inputs the order directly through her Windows Mobile device, and it is processed immediately.

Jurgen arrives at the site and assesses the repair. He then uses Tensing Mobile Workflow to review the customer's order history and check the availability of spare parts. Finding them in stock, he places an order, and is ready for the next job.



Tensing Mobile Workflow wirelessly connects your mobile workforce with your back-office system. Field employees can access business-critical information from their handheld computers, making remote working fast and efficient. www.tensing.com

At the airport, Osvaldo receives a call from a customer who urgently needs him to trade some stocks on her behalf. Osvaldo uses wave Financial Services to carry out the trading securely from his mobile device, just before boarding his flight.



wave Financial Services is a complete solution for trading and risk-management on the move. Users get realtime streaming of missioncritical information, reliable transactional functionality, and on-demand charts with full historical analysis. www.wecomm.com



