



Get extra payment flexibility for Microsoft Premier Support with Extended Payment Terms (XPT) for Premier



Microsoft Premier Support helps you keep your mission-critical systems up and running, with continuous hands-on assistance plus immediate escalation to speed up the resolution of urgent issues.

XPT for Premier gives you an alternative to the standard up-front annual payment—seamlessly integrating flexible payment terms into the support services contract. With structured monthly, quarterly, or semi-annual payments, you can choose an option that closely matches your cash flow and budget requirements.



The support you need with the payment flexibility you want



Simple, quick and convenient—no separate loan documents



Improve ROI by mapping payments to your support needs



Want to know more?

Find out how to benefit from XPT for Premier on new support contracts and renewals:



Contact your local Microsoft partner or email msfsales@microsoft.com



www.microsoft.com/financing

Microsoft works with third-party financing providers to facilitate payment solutions for credit approved customers under the Microsoft Financing program.

© 2016 Microsoft Corporation. All rights reserved. This document is for informational purposes only and does not constitute an offer of credit by Microsoft or any affiliate of Microsoft. To receive financing, a customer must be credit-approved by the applicable third-party financing provider. The financing agreement sets forth the terms and conditions on which financing is offered.

Extended Payment Terms (XPT) for Premier Frequently Asked Questions

Q: Who is eligible for XPT for Premier?

A: Credit-qualified customers with Microsoft Premier Support.

Q: Is XPT for Premier flexible enough to add extra hours or services during the term of the contract?

A: Yes. The offer terms allow for easy additions with low minimum amounts. Additional credit approval may be required.

Q: What are the Microsoft Financing lenders' credit approval guidelines?

A: Businesses generally qualify for financing if they have a positive net income and have been in business at least two years with a good payment history. There is no pre-established maximum credit limit; it is based on the financial strength of the customer. In the United States, the minimum size for XPT for Premier is \$3,000 and there is no maximum.

Q: Are there any additional fees when customers use XPT for Premier?

A: No, there are no additional fees or points added to the interest rate on the loan. Rather than a large up-front cash outlay, flexible payment terms are spread monthly, quarterly, or semi-annually over the annual course of the Premier Support contract.

Q: Can XPT for Premier include software licenses, hardware, or other service offerings?

A: XPT for Premier has been specially developed for Premier Support contracts, but customers can take advantage of a wide variety of other payment solutions that can include software, hardware, and/or services—as long as the total financed amount contains a minimum of 10% Microsoft products or services, including taxes. Purchases can be financed over the life of the asset or product agreement covering 12 to 60 months, with payment options such as ramped (start with low payments and gradually increase), and deferred (make no payments for a given period at the beginning of the contract).

