

KBACE provides its customers with business intelligence on demand

Providing reporting and analytics to every type of information worker often requires multiple tools that span technologies, skill sets, security and accessibility demands. As a result, few companies can guarantee that people can access the specific information they need, in a format that supports decisions.

Leveraging its industry-recognized expertise in the Oracle® E-Business Suite, KBACE has developed a Web-based business intelligence platform, KBI™, that shields users from underlying complexities and delivers boardroom-quality reports and charts on demand. KBI delivers prebuilt content for areas within Oracle

as part of its standard product support, so customers can continue to run published and custom reports without interruption.

One of the largest and most diverse providers of professional technical services hired KBACE to help deliver human resources information to managers in the field. Previously, the company's central IT department was the primary source of Oracle HCM data. To get even basic information about head count, turnover and employee performance, 1,700 U.S. managers had to request reports from the central office and wait for the results. Now, using KBACE's KBI solution, they access HR records via a Web browser and make more informed decisions about project staffing.

“Microsoft is investing heavily in BI for the future, and has a road map that includes affordable, practical ways for our clients to extend the business applications they already have.”

—EDWARD LAZZARI, CEO, KBACE

HCM, Oracle CRM and Oracle Financials. Output and security can be configured to fit each client.

The KBI solution exports smoothly to Microsoft® Office Excel® and Outlook® as well as SharePoint® portals. Built entirely on Microsoft technology, KBI lets employees access information from their desktops, receive it via Web browser or e-mail, and print it with no loss of formatting.

“Implementation usually takes a month or less,” says KBACE CEO Edward Lazzari. KBI also eases the burden on clients' IT departments and includes all necessary Microsoft licensing. When Oracle releases a patch or a new version that changes the underlying databases, KBACE updates KBI

“With more than 800 locations, we needed a way to easily and securely provide our field managers summary and detailed information to support decisions,” says a director at the company. “The KBI solution provided this visibility and helped significantly reduce the amount of IT involvement needed.”

“As the business intelligence market consolidates, our clients want to be confident that they're choosing products and strategies that are here to stay,” Lazzari says. “We can assure them that Microsoft is investing heavily in BI for the future, and has a road map that includes affordable, practical ways for our clients to extend the business applications they already have.”



KBACE

Founded 1998

Headquarters Nashua, New Hampshire

CEO Edward Lazzari

URL www.kbace.com

KBACE, a leader in Oracle® e-business consulting, provides a full life cycle of services dedicated to the Oracle E-Business Suite. The company has gained its unparalleled technical and functional expertise from working side-by-side with hundreds of world-class organizations in a variety of industries throughout their Oracle implementations, conversions, patching, business process reengineering and support cycles. By partnering with its clients, KBACE ensures they are maximizing the value of their Oracle investment.

Microsoft Partner Profile Microsoft Gold Partner, Microsoft Managed ISV



Edward Lazzari, CEO, KBACE