

Presentation to <Customer>

Mobile Surveyor and Mobile Window Sales

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Agenda

- Introductions
- Overview of Products
 - Features
 - Benefits
 - Technology
 - Demonstration
- <Customer> requirements
- Questions, Answers and Discussion

Introduction to data2go

- Software company – specialising in ‘mobile working’
- Microsoft Gold Partner company. Products also MS-certified
- Deliver and support complete solutions – hardware, software and services

Overview of Mobile Surveyor

- Ready-to-use tool for window manufacture companies
- Developed in conjunction with leading window company
- Two main components
 - Mobile – automates and check site surveys
 - Central – distributes jobs, checks data, integrates with offices systems and admin



Mobile Surveyor - Features

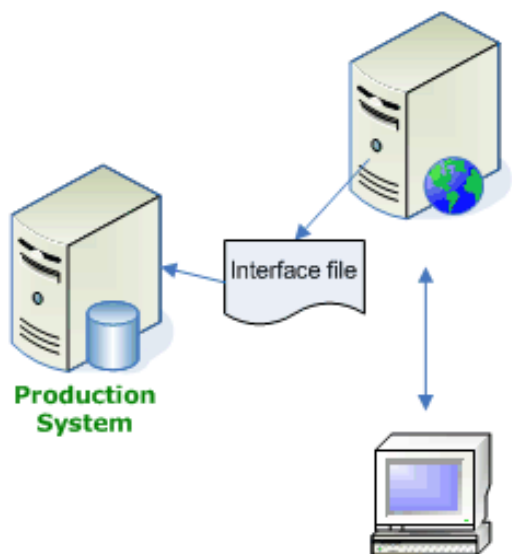
- Completely remote-enabled
 - Secure
 - Fast
- Error-proof
 - Data validated for accuracy and completeness
 - Includes 'checking' measurements
- Includes supporting data
 - Photos
 - Notes/drawings
 - Voice notes

Mobile Surveyor - Benefits

- Improves productivity
 - More surveys can be done in a day
 - More flexible to changing survey schedules
- More accessible
 - Less travel for surveyors – all data sent/received remotely
 - Easier to use than tape measure and paper !
- More accurate
 - Measurements to $\pm 1.5\text{mm}$
 - No keying errors
- Improved customer service
 - Reduced likelihood of re-visits
 - Presents a highly professional image to customer
- Customer feedback – 9-month payback !

Mobile Surveyor - Technology

Office Users



Production System

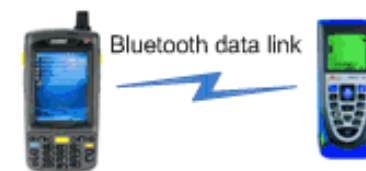
Administrator Application

- Allocate surveys
- Received completed surveys
- review/amend/sign-off surveys
- Send data to Production systems
- Maintain survey templates

Internet TCP/IP

Standard mobile phone network with 3G or GPRS enabled for data transmission

Remote Users



Mobile Surveyor Application

- Rugged PDA device
- holds the live mobile survey app
- Receives measurements from Laser measuring device
- Photos
- Voice-notes
- Free-hand sketches
- Customer signature
- transmit to head-office administrator application

Laser Measuring Device

- Accurate to 1.5mm
- Automatically 'beams' data to PDA

Overview of Mobile Window Sales

- Uses same principles as Mobile Surveyor
- Simplified survey
- Price-book integration
- Discount management
- Automated contract documentation
- Integration with Mobile Surveyor

Live Demonstration

Live Demonstration



Summary

- Specialised, proven productivity tools
- Complete solution
- Very easy-to-use
- Secure
- Fast payback

Questions and Answers

-and next steps