# Cloud Partner Get Started Guide

Microsoft Partner Network

## Go to <a href="https://mspartner.microsoft.com/en/dk/Pages/index.aspx">https://mspartner.microsoft.com/en/dk/Pages/index.aspx</a>



### Microsoft

### Partner Network



Membership Downloads Solutions Licensing Support Training Sales and Marketing Community





### Contact support online

Submit a technical incident or advisory request online for faster response times and improved case tracking.



#### Windows campaigns

Sell Windows 8.1 with the latest marketready campaigns and content syndication. Explore your marketing toolbox.

### Get it done anywhere

Hear from thought leaders and special quests. Learn how Microsoft Office 365 has helped companies accelerate getting it

Get volume license keys

Worldwide Partner Conference

## Sign-in

1) Vælg Windows Live ID

## Sign in to the Microsoft Partner Network

### Microsoft Partner Network users primarily use Windows Live ID

We recommend that you choose **Windows Live ID** as your sign in preference unless you are a Microsoft Employee, have a Microsoft Partners\<user> account, or work for a company that has a direct federation with Microsoft.

## Select a Sign in preference:

### Windows Live ID Account



Use this option to sign in using your Windows Live ID account. example: name@live.com

### Microsoft Corporate Domain Account



Use this option if you are a microsoft employee, vendor or contractor with an internal domain account. example: Domain/alias

### Microsoft Partner Domain Account



Use this option if you are a partner with a Microsoft external domain account. example: Partners/alias

### Federation Organization Account



Use this option if your organization has established federation trust with Microsoft. example: alias@company.com

Email alias:

alias@fabrikam.com

Continue

## Partner Membership center

- 1) Vælg medlemskab
- Vælg "Administrer mit medlemskab"

### Partner Network



If you have a Microsoft Action Pack subscription or hold a silver or gold competency, you can download your internal-use software and access your product keys at any time.

Q

Search Microsoft Partner Network

#### Advertise my business

Profile your solution in Microsoft Pinpoint. Your profile can help you build market awareness by promoting your offerings to more than 170,000 prospective customers who search for technology experts each month on Microsoft websites.

#### View my dashboard

Use the Performance Dashboard to track key performance indicators—and gain perspective by comparing your performance to that of other Microsoft partners.

#### Understand the Partner Network

Learn about the membership opportunities that the Microsoft Partner Network offers to help you grow your business and generate new revenue.

## Microsoft Partner Portal

 Vælg "Partner Membership Center"

| Microsoft  |   |   |  | Der  | nmark (Change Loc                        | ation) Sign i                 |
|--|---|---|--|--|--|-------------------------------|
| Partner Network  |   |   | Search Microsoft Partner Network                                     |  | م  |                               |
| ibraries Medlemskab Downloads.   | Løsninger   | Licensering   | Support  | Træninger  | Salg og<br>marketing                     | Communit                      |
| Home > Membership > Manage my membersh   | hip   |   |  | Co   | ntact Microsoft P                        | artner Networ                 |
| Manage my members  | ship  |   |  | Searc  | h Membership                             | Q                             |
| A construction from the second of the secon  | Manage my<br>Sign into the Par<br>mail address wit<br>profile, or to find | y account<br>ther Membership<br>th your organizati<br>d your organizatio  | <mark>Center</mark> to creat<br>on's Partner Net<br>on's account adr | e an individual acc<br>work account, to u<br>ninistrators. | count that associa<br>update your indivi | ates your e-<br>idual account |
| Messages Your Competencies at a Glance Industrial Additional Programs Could Address Industrial Indu | DOWNIOAD I<br>If you have a Mi<br>download your i                         | my software<br>crosoft Action Pac<br>internal-use softw                   | ck subscription c<br>are and access y                                | or hold a silver or<br>your product keys                   | gold competency<br>at any time.          | , you can                     |
|  | Advertise m   | ny business   |  |  |  |                               |
|  | Profile your solu<br>promoting your<br>experts each mo                    | ition in <mark>Microsoft</mark><br>offerings to more<br>onth on Microsoft | Pinpoint. Your p<br>e than 170,000 p<br>websites.                    | rofile can help you<br>rospective custom                   | u build market aw<br>hers who search f   | areness by<br>or technology   |

## Partner Membership Center



## Messages

Your re-enrollment request is being processed. This may take up to one hour.

You are now eligible to sell Microsoft Online Services. <u>Read More</u>

## **Additional Programs**

| Cloud Accelerate Program                    | <u>Enroll</u> |
|---|---------------|
| Microsoft Cloud Essentials Pack             | <u>Status</u> |
| Microsoft Online Services Partner Agreement | <u>Status</u> |

### Your Competencies at a Glance See full summary

You have no active competencies at this location.

## Enroll i Cloud Programmet

- 1) Afkryds "Join Cloud Essentials"
- Tryk "Submit" vent indtil Step 2 skifter til "Completed"
- Herefter tryk på "home"

#### Home



Submit

## Adgang til licenser

1) Tryk på "Cloud Essentials Pack" Status

Keep your organization profile up-to-date to make the most of your membership. Click here to update.

Your membership renewal date is October 31, 2013

For questions about benefits, click here

## Messages

You are now eligible to sell Microsoft Online Services. Read More

## Your Competencies at a Glance See full summary

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## Adgang til licenser

1) Tryk på "Microsoft Office 365"

| Cloud program benefits  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|
| Benefit   | Cloud Essentials*  | Cloud Accelerate*  |  |  |  |  |  |
| Get firsthand knowledge of<br>features and capabilities with<br>internal-use software licenses<br>for Microsoft Office 365,<br>Microsoft Dynamics CRM<br>Online, Windows Intune, and<br>Windows Azure | <ul> <li>Microsoft Office 365 and<br/>Microsoft Dynamics CRM<br/>Online</li> <li>25 seats for partners who<br/>enrolled in Cloud<br/>Essentials before July 8,<br/>2013</li> <li>5 seats for partners who<br/>enrolled in Cloud<br/>Essentials on or after July<br/>8, 2013</li> <li>25 seats of Windows Intune</li> <li>Windows Azure benefit details<br/>(Both Cloud Essentials and<br/>Cloud Accelerate partners are<br/>eligible for these benefits.)</li> </ul> | 250 seats of Office 365<br>100 seats of Windows Intune<br>250 seats of Microsoft<br>Dynamics CRM Online<br>Windows Azure benefit details<br>(Both Cloud Essentials and<br>Cloud Accelerate partners are<br>eligible for these benefits.) |  |  |  |  |  |
| Send product trial quotes and<br>purchase offers to customers<br>for Microsoft Office 365,<br>Windows Intune, and Microsoft<br>Dynamics CRM Online  | Eligible   | Eligible   |  |  |  |  |  |
| Manage customer accounts<br>with delegated administration<br>for Microsoft Office 365 and<br>Windows Intune   | Eligible   | Eligible   |  |  |  |  |  |

## Partner Konto Oprettelse

- 1) Kryds i tjek boxen, og herefter "Get Started"
- 2) Ny side, hvor du kan oprette din Office 365 Partner konto

## Sales features

Your partner benefits include the capability for you to create and send Microsoft Office 365 trial invitations and purchase offers to prospective customers, and manage your customers' Office 365 accounts using delegated administration.

### Microsoft Office 365

### To Sign Up for Microsoft Office 365

To obtain your IUR software and activate partner features, your organization must have a Microsoft Online Services ID. As your company's Microsoft Partner Network primary program contact, you must designate yourself as the Microsoft Online Services administrator by checking the following box and then clicking *Continue*. The Microsoft Online Services administrator is responsible for the Microsoft Office 365 signup process, administering users within your organization and providing the necessary login credential to each user.

After you complete this one-time Microsoft Office 365 signup process, you can designate other individuals to administer your company's Microsoft Office 365 on the Microsoft Online Portal.

Checking this box, I approve Microsoft to share my contact information with other individuals in my ganization for the purpose of accessing Microsoft Online Service benefits.



**Obtain Your Partner Benefits** 

Name Email

## HUSK: Vælg din distributør

- Vælg "Microsoft Online Services Partner Asgreement (MOSPA)"
- 2) Gå til Step 4 og vælg Distributør

## 1) Messages

The organization has unassigned MSDN subscriptions. <u>Click here</u> to assign.

You are now eligible to sell Microsoft Online Services. <u>Read</u> <u>More</u>

## **Additional Programs**

| Cloud Accelerate Program                    | Enro  |
|---|-------|
| Microsoft Cloud Essentials Pack             | Statu |
| Microsoft Online Services Partner Agreement | Statu |



2)

Step 1 Enroll in Microsoft Partner Network View Microsoft Partner Network Agreement.

Completed



Step 2 <u>Click here to read the Microsoft Partner Network agreement and the</u> <u>Microsoft Online Services Partner Agreement ("MOSPA") Exhibit C</u> to review the MOSPA terms and conditions.

Completed

#### Step 3

#### Complete the required Tax and Banking Documentation

<u>View and complete documentation required for your region</u> Note: If you are a U.S. partner or your Online Services customers are in the U.S., you are required to submit a tax form to receive advisor fees.

#### Step 4

**Optional: Associate with a Cloud Channel Developer Distributor** Cloud Channel Developer Distributors provide you with readiness, sales training and account management. You are currently not associated with a Cloud Channel Developer Distributor.



**Display Your Company in Online Directories** This is required so that customers can add you to their subscriptions purchases. Edit your profile here.

